

Agenda



Mass Timber Construction: Making the Case

10:00 am – 11:00 am	Mass Timber Construction Management: Economics, Logistics & Risk Analysis
11:00 am - 11:15 am	Break
11:15 pm – 12:15 pm	Mass Timber: Making the Case to Developers and Owners
12:15 pm – 1:00 pm	Lunch

Regional Directors: **One-on-One Project Support**





Solutions Team



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Karen Gesa, PE



Taylor Landry, PE, MLSE



Ashley Cagle, PE, SE



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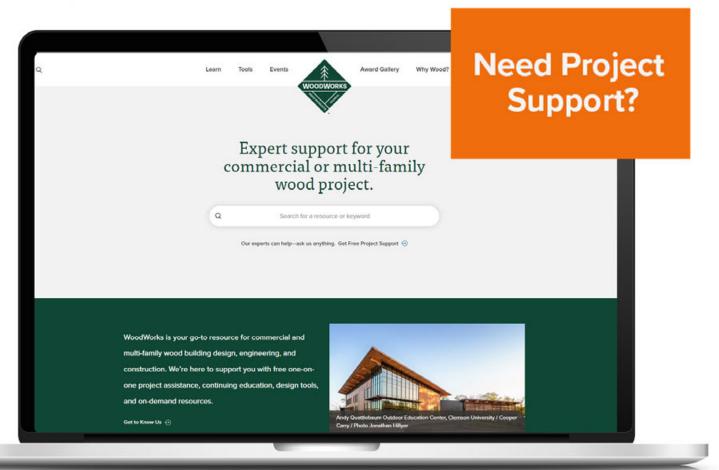
Melissa Kroskey, AIA, SE

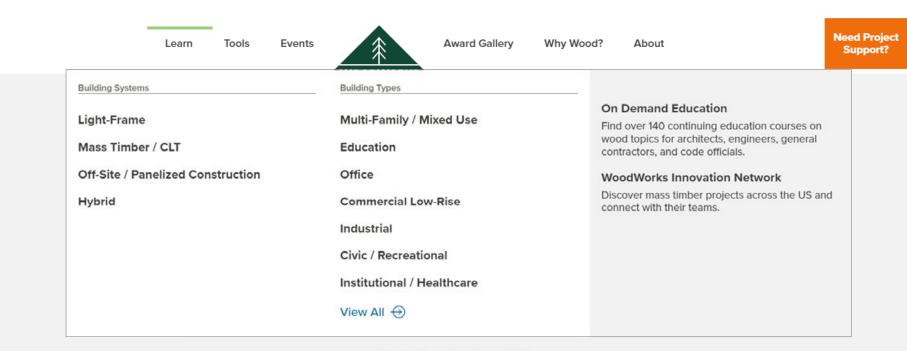


Ricky McLain, PE, SE



woodworks.org



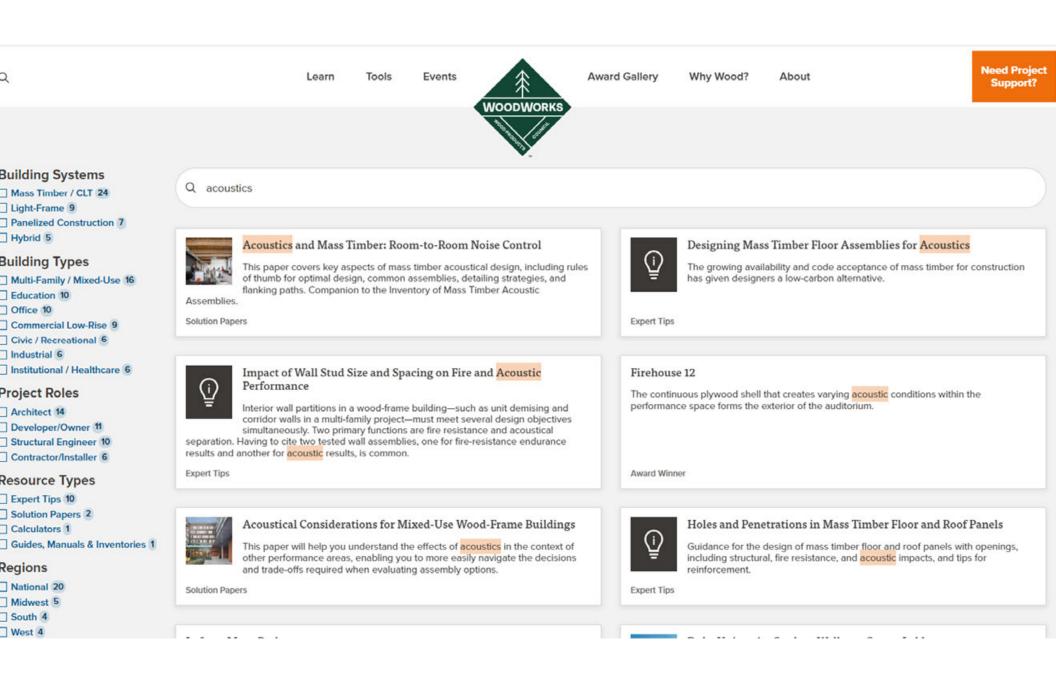


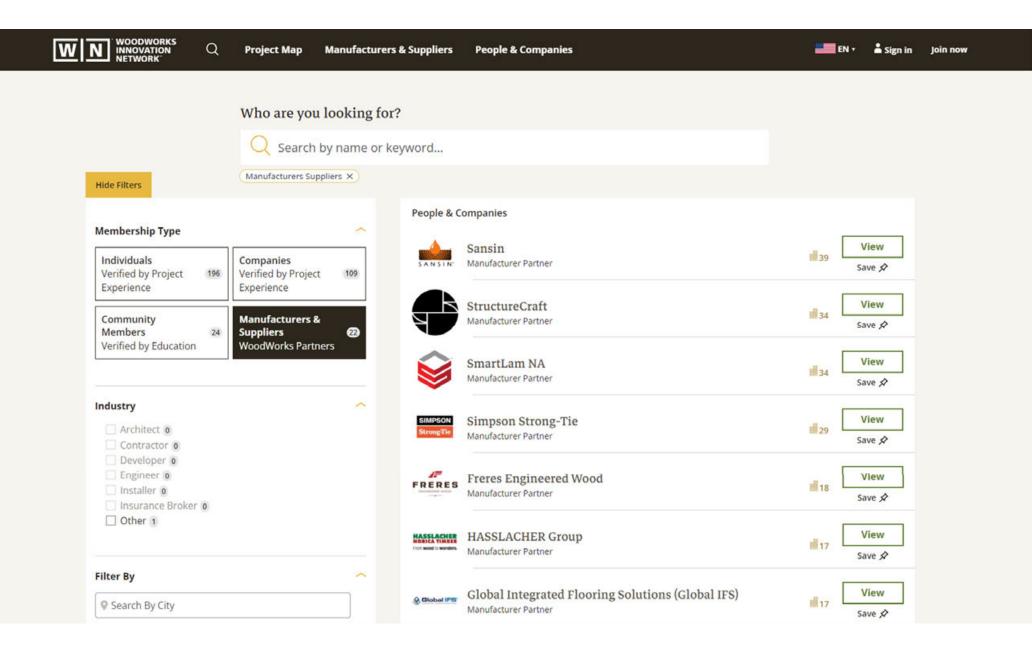
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Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.

Course Description

Mass Timber Construction Management: Economics, Logistics & Risk Analysis

How do contractors answer the increasing demand for mass timber buildings from architects and ownership groups? Growing this budding industry requires an understanding from both designers and seasoned construction professionals of how to construct efficiently, navigate jurisdictions new to mass timber, and manage the procurement risks to deliver the dream of a new and optimized building system. This session will introduce mass timber products and building systems then consider why some mass timber projects never pass the concept stage, what can mitigate risk and improve financial feasibility, and how the development, architectural, engineering, and construction community can achieve success with mass timber projects of various scales and typologies. Particular emphasis will be given to preconstruction coordination, holistic approaches to costing and scheduling studies, project delivery methods, and how to achieve the highest level of cost efficiency

Learning Objectives

Mass Timber Construction Management: Economics, Logistics & Risk Analysis

- 1. Understand the preconstruction manager's role in material procurement and MEP coordination of code-compliant mass timber projects.
- 2. Highlight effective methods of early design-phase cost estimation that keeps mass timber options on the table.
- 3. Discuss potential construction schedule savings realized through the use of prefabricated mass timber elements.
- 4. Explore best practices for interaction between manufacturer, design team and preconstruction manager that can lead to cost efficiency and safety on site.

Course Description

Mass Timber: Making the Case to Developers and Owners

Would you like to pitch sustainable mass timber to a client? Are you wondering how mass timber might pencil in a project pro forma? If so, this presentation will provide insight on completing the value proposition for developers and owners. The aesthetic differentiation and biophilic benefits of mass timber have broad appeal to a wide range of stakeholders, from end users to ESG-investors. Professionals hoping to influence decisions to use mass timber will learn how this appeal can translate to return on investment in an overview of initial findings from WoodWorks' Mass Timber Business Case Study series, written for the developer/owner/investor audience. This presentation will provide an overview of the case study series highlighting key takeaways. Developers/owners, architects, engineers and builders will all learn how mass timber can create value.

Learning Objectives

Mass Timber: Making the Case to Developers and Owners

- 1. Discuss the environmental benefits of mass timber and how they resonate with a wide range of stakeholders from occupants to project teams, investors and communities.
- 2. Understand how the biophilic benefits of wood can contribute to occupant health, tenant appeal and the financial value of a real estate development.
- 3. Through case study examples, explore code-compliant design of mass timber structures.
- 4. Learn talking points to translate the biophilic and ESG-related benefits of mass timber into potential value creation for developers, owners, and investors; helping to convince these decision makers to invest in a more sustainable and healthier built environment.

Learning Objectives

Mass Timber: Making the Case to Developers and Owners

- 1. Discuss the environmental benefits of mass timber and how they resonate with a wide range of stakeholders from occupants to project teams, investors and communities.
- 2. Understand how the biophilic benefits of wood can contribute to occupant health, tenant appeal and the financial value of a real estate development.
- 3. Through case study examples, explore code-compliant design of mass timber structures.
- 4. Learn talking points to translate the biophilic and ESG-related benefits of mass timber into potential value creation for developers, owners, and investors; helping to convince these decision makers to invest in a more sustainable and healthier built environment.

Mass Timber Construction: Making the Case

Part 1: Mass Timber Construction Management: Economics, Logistics & Risk Analysis

WOODWORKS

Image: INTRO Cleveland / photo Nick Johnson, Tour D Space

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April 10, 2024

Presented by Tino Kalayil, PE, WoodWorks

Presentation Outline

- 1. Mass Timber Overview
 - » Structural Solutions
 - » Connections
 - » Projects
 - » Products
- 2. Construction Management
 - » Risk Analysis (Risks & Solutions)
 - » Economics (What does it cost?)
 - » Logistics (Schedule & Coordination)

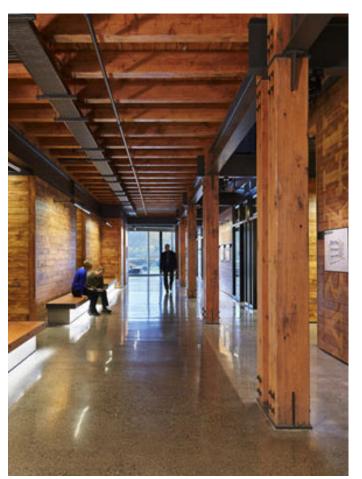
MASS TIMBER OVERVIEW



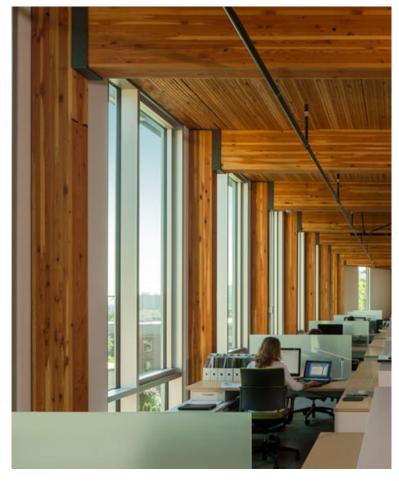
OVERVIEW | TIMBER METHODOLOGIES



Light Wood-Frame Photo: WoodWorks



Heavy Timber Photo: Benjamin Benschneider



Mass Timber Photo: John Stamets

Glue Laminated Timber (Glulam) Beams & columns

Cross-Laminated Timber (CLT) Solid sawn laminations















Dowel-Laminated Timber (DLT)

Nail-Laminated Timber (NLT)

Glue-Laminated Timber (GLT) Plank orientation





Photo: StructureCraft





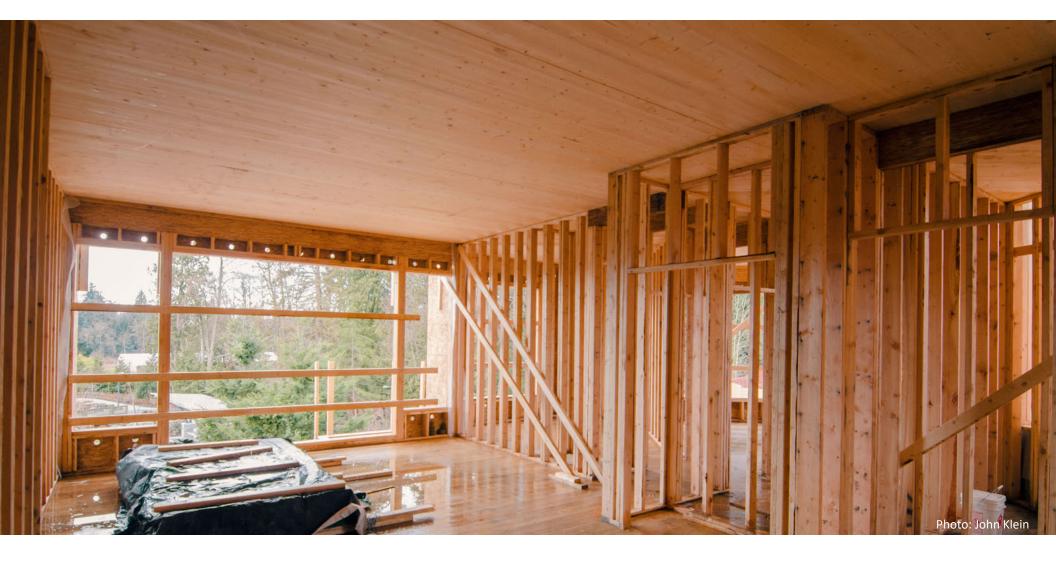
STRUCTURAL SOLUTIONS | POST, BEAM + PLATE



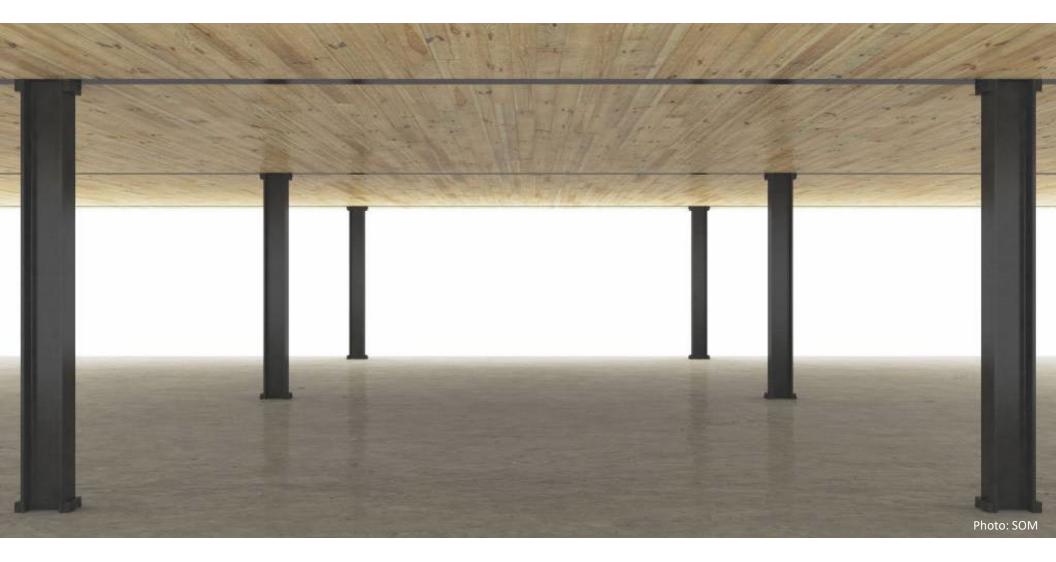
STRUCTURAL SOLUTIONS | POST + PLATE



STRUCTURAL SOLUTIONS | HONEYCOMB



STRUCTURAL SOLUTIONS | HYBRID LIGHT-FRAME + MASS TIMBER



STRUCTURAL SOLUTIONS | HYBRID STEEL + MASS TIMBER



STRUCTURAL SOLUTIONS | HYBRID CONCRETE + MASS TIMBER





Concealed Connectors

Self Tapping Screws

Photos: Rothoblaas



Beam to Column

Photo: StructureCraft

Photo: Structurlam



Column to Foundation

Photo: Alex Schreyer



Panel to Panel & Supports

Photo: Charles Judd

Photo: Alex Schreyer

MASS TIMBER PRODUCTS



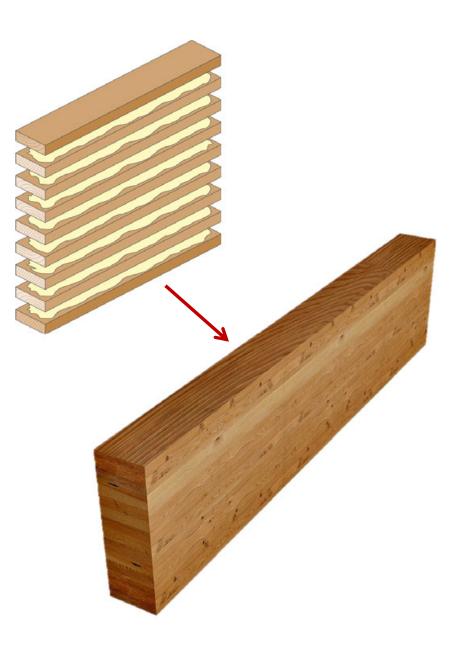
Glue Laminated Timber (GLT)



Glue Laminated Timber (GLT)



Photo: Manasc Isaac Architects/Fast + Epp

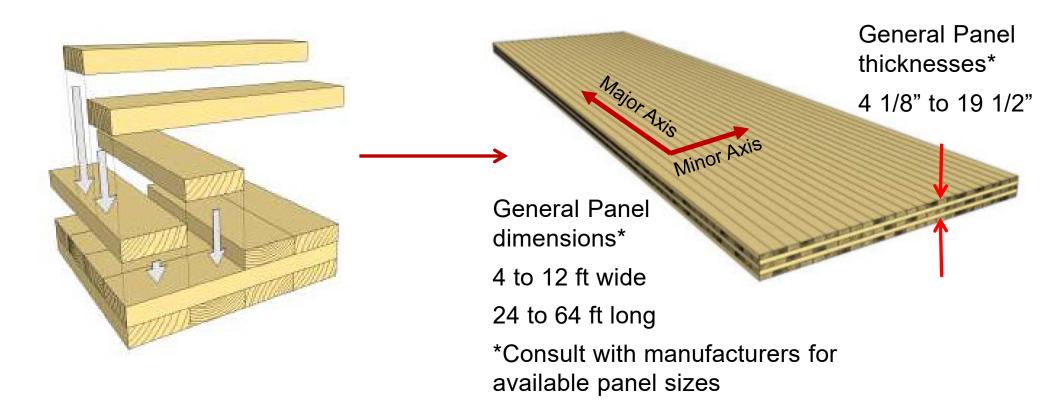


Cross-Laminated Timber (CLT)



Cross-Laminated Timber (CLT)

With solid sawn laminations



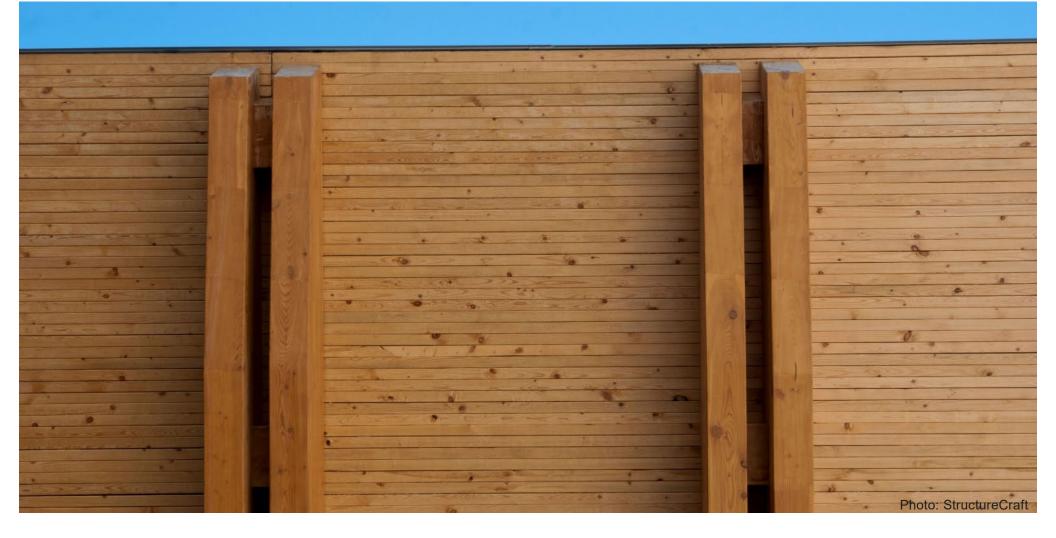
Cross-Laminated Timber (CLT)

With SCL laminations









Nail-Laminated Timber (NLT)





Dowel-Laminated Timber (NLT)



Photo: StructureCraft

Other Mass Timber Product Options



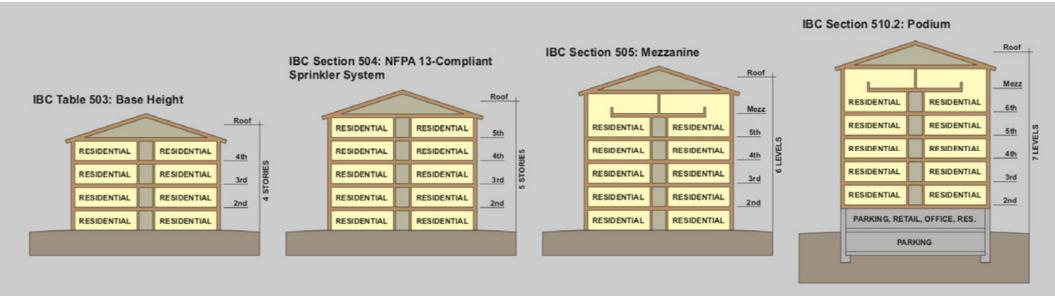
Photos: StructureCraft

MASS TIMBER IN THE CODE



BUILDING CODE APPLICATIONS | CONSTRUCTION TYPE

Mass Timber in Low- to Mid-Rise: 1-6 Stories in Construction Types III, IV or V



BUILDING CODE APPLICATIONS | CONSTRUCTION TYPE

Tall Mass Timber: Up to 18 Stories in Construction Types IV-A, IV-B or IV-C



BUSINESS OCCUPANCY [GROUP B]

*BUILDING FLOOR-TO-FLOOR HEIGHTS ARE SHOWN AT 12'-0" FOR ALL EXAMPLES FOR CLARITY IN COMPARISON BETWEEN 2015 TO 2021 IBC CODES.

Credit: Susan Jones, atelierjones

BUILDING CODE APPLICATIONS | FIRE RESISTANCE

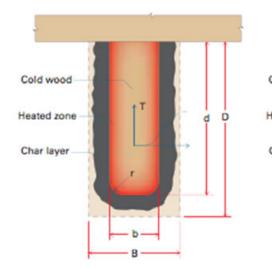
Acceptance

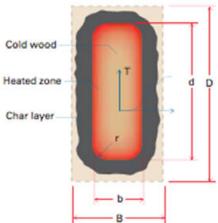
Mass Timber's Fire-Resistive Performance is Well-Tested, Documented and Recognized via Code

Table 16.2.1AChar Depth and Effective CharDepth (for $\beta_n = 1.5$ in./hr.)

Required Fire Resistance	Char Depth, a _{char}	Effective Char Depth, a _{eff}			
(hr.)	(in.)	(in.)			
1-Hour	1.5	1.8			
1 ¹ / ₂ -Hour	2.1	2.5			
2-Hour	2.6	3.2			

Source: AWC's NDS







Source: AWC's TR 10

Fire Design Resource

Discusses:

- » Code compliance options
- » Structural fire calculations
- » Inventory of fire-tested assemblies

Free Resource: www.woodworks.org

Fire Design of Mass Timber Members

WOODWORKS

Code Applications, Construction Types and Fire Ratings

For many years, exposed heavy timber framing elements have been permitted in U.S. buildings due to their inherent fire-resistance properties. The predictability of wood's char rate has been well-established for decades and has long been recognized in building codes and standards.

Today, one of the exciting trends in building design is the growing use of mass timber—i.e., large solid wood panel products such as cross-laminated timber (CLT) and nail-laminated timber (NLT)—for floor, wall and roof construction. Like heavy timber, mass timber products have inherent fire resistance that allows them to be left exposed and still achieve a fire-resistance rating (FRR). Because of their strength and dimensional stability, these products also offer an alternative to steel, concrete, and masonry for many applications, but have a much lighter carbon footprint. It is this combination of exposed structure and strength that developers and designers across the country are leveraging to create innovative designs with a warm yet modern aesthetic, often for projects that go beyond traditional norms.

This paper has been written to support architects and engineers exploring the use of mass timber for commercial and multi-family construction. It focuses on how to meet fire-resistance requirements in the International Building Code (IBC), including calculation and testing-based methods. Unless otherwise noted, references refer to the 2021 IBC.

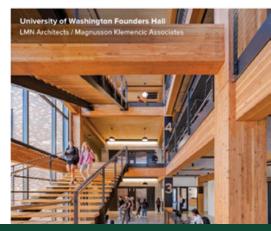
Mass Timber & Construction Type

framing throughout much of the structure and are used extensively for modern mass timber buildings.

Richard McLain, PE, SE Senior Technical Director Scott Breneman, PhD, PE, SE Senior Technical Director WoodWorks – Wood Products Council

Type III (IBC 602.3) – Timber elements can be used in floors, roofs and interior walls. Fire-retardant-treated wood (FRTW) framing is permitted in exterior walls required to have an FRR of 2 hours or less.

Type V (IBC 602.5) – Timber elements can be used throughout the structure, including floors, roofs and both interior and exterior walls.



https://www.woodworks.org/resources/wood-frame-schools-durability-techniques-for-interior-high-traffic-and-moisture-areas/

MASS TIMBER CONSTRUCTION MANAGEMENT



MASS TIMBER CONSTRUCTION MANAGEMENT

RISK ANALYSIS

Threats to mass timber projects Strategic project delivery

ECONOMICS

Holistic project estimating Anatomy of a mass timber package

LOGISTICS

Design Engagement Schedule Site Planning Mass Timber Construction Management



THREE KEY POINTS:

- 1. Mass timber is a custom building system, not a commodity.
- 2. Select the right partners for your project.
- 3. Assess projects holistically when estimating costs.

Risk: Cost Analysis of Structure Only





Image: GBD Architects

Risk Mitigation: Total Project Cost Analysis

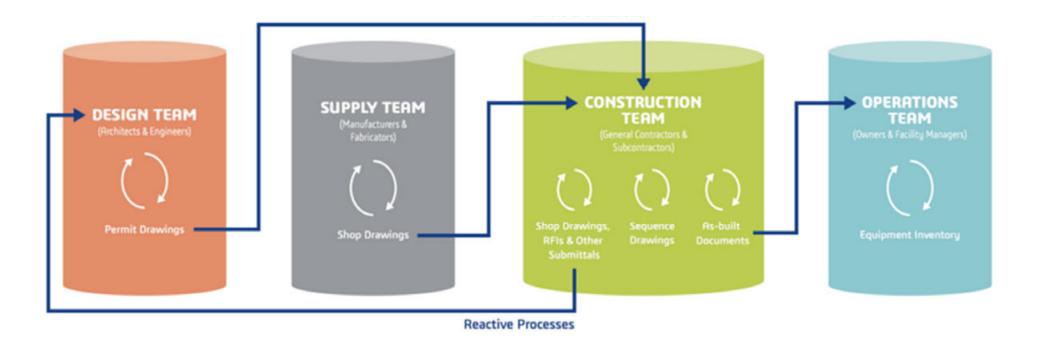
CONSIDERATIONS:

- Ceiling Treatment
- Floor Topping
- HVAC System & Route
- Foundation Size
- Soil Improvements
- Exterior Skin Coordination
- Value of Time



Credit: Hacker Architects

Risk: Design-Bid-Build Procurement



Risk Mitigation: Trade Partner/Master Builder Approach



Procurement Strategy is Key to Success

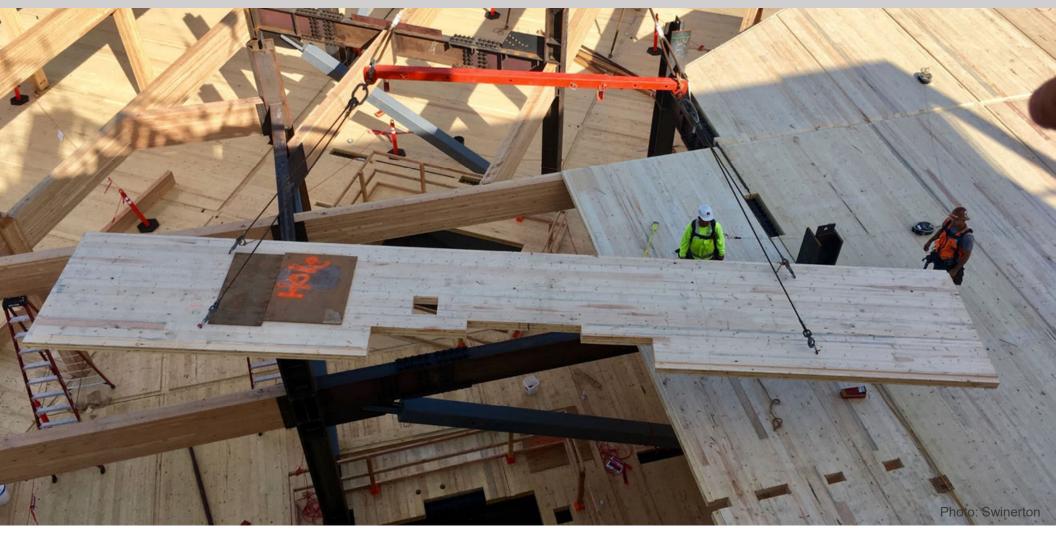


Risk: Perception of a Commoditized Material

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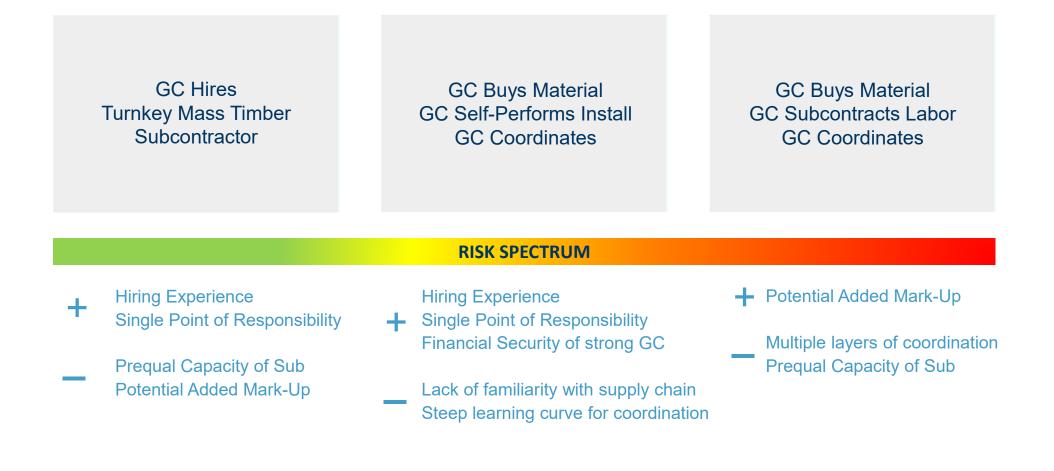
Risk Mitigation: Embrace the Prefab Advantage



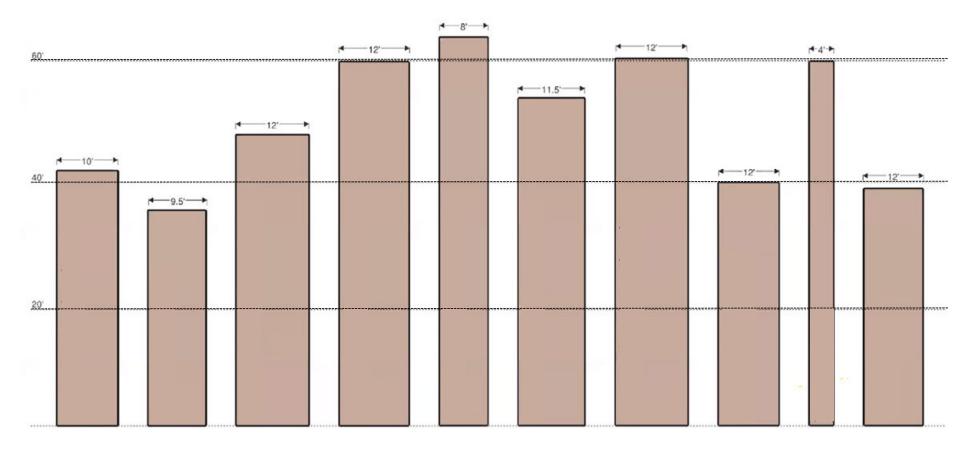
Risk: Lack of Supply Chain Understanding



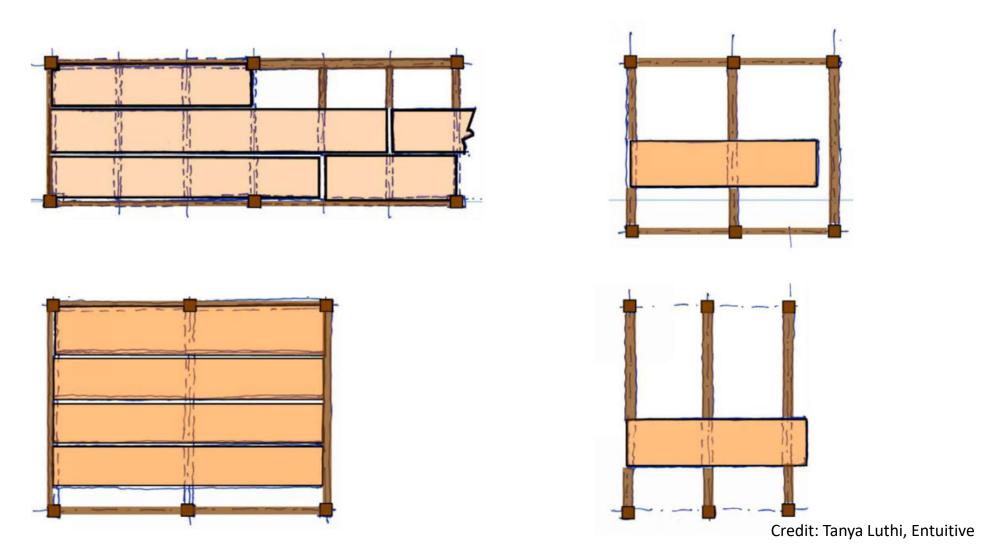
Risk Mitigation: Complementary Procurement



Understand Manufacturer's Capabilities



Credit: TimberLab



Understand Manufacturer's Capabilities

Schedule Savings for Rough-In Trades

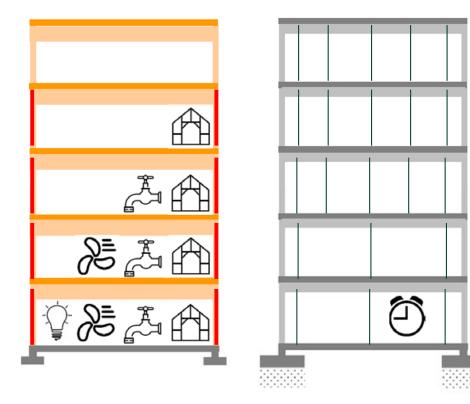
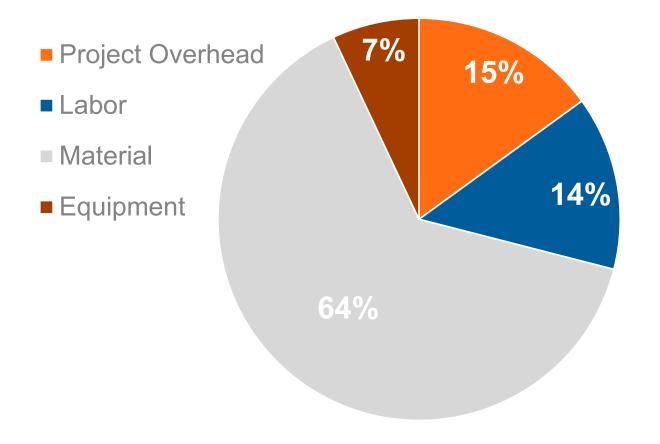




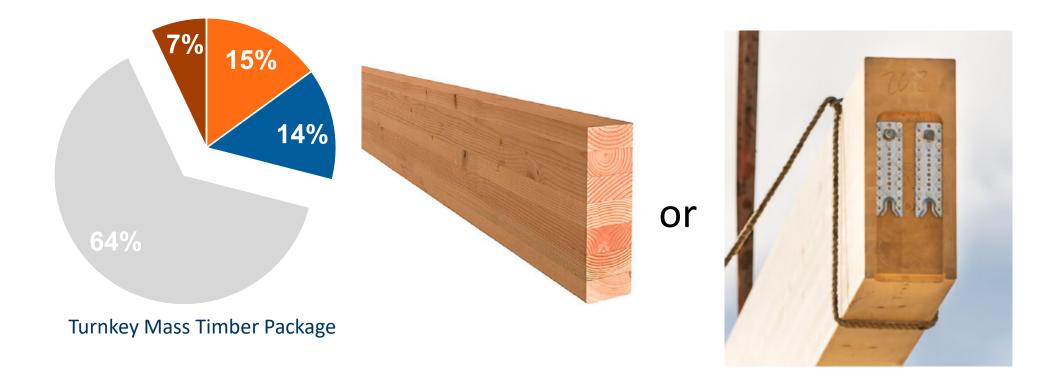
Photo: WoodWorks

Image: Swinerton

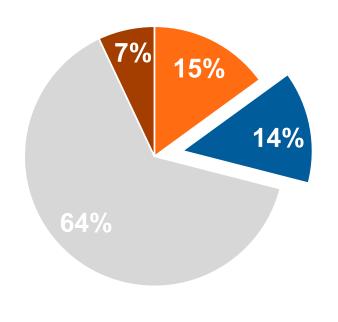
Anatomy of a Turnkey Mass Timber Package



Material (Direct Cost)



Labor (Direct Cost)

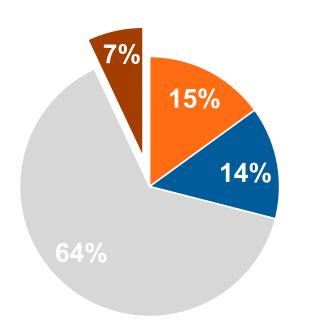


Turnkey Mass Timber Package



Photo: Swinerton

Equipment (Direct Cost)



Turnkey Mass Timber Package



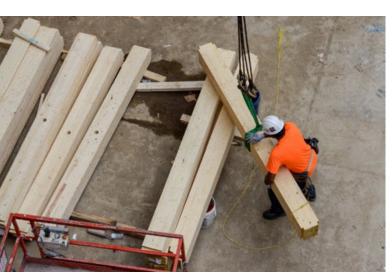
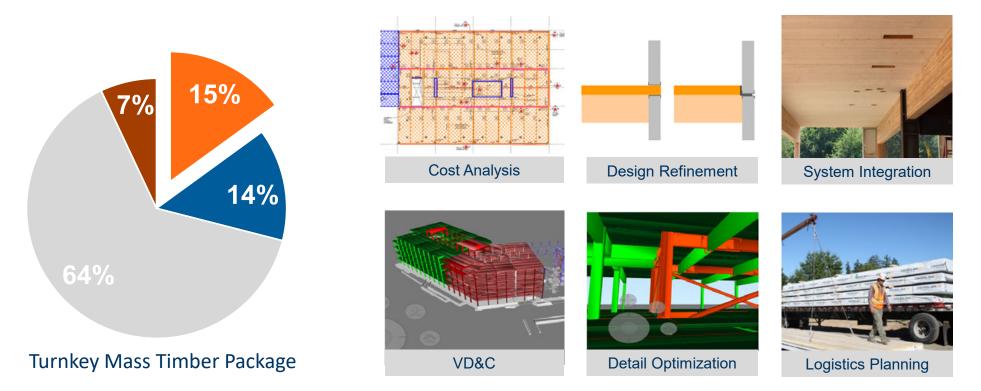


Photo: Alex Schreyer

Photo: Swinerton

Project Overhead



Photos: Swinerton

Value Analysis

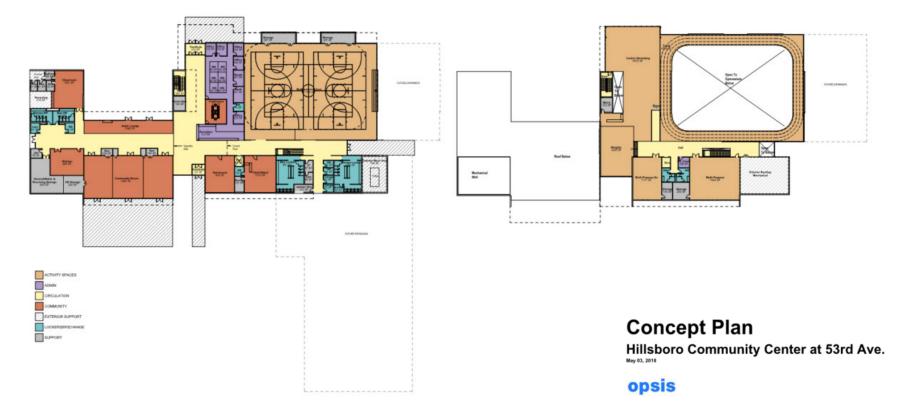
$$Value = \frac{Function + Aesthetics}{Cost}$$



Value: Program







Cost: Construction Type

TABLE 601Fire Resistance Rating Requirements for Building Elements (Hours)

Building Element	I-A	I-B	III-A		III-B	IV-A	IV-B	IV-C	IV	/-HT	V-A	V-B
Primary Structural Frame	3*	2*	1		0	3*	2	2		нт	1	0
Ext. Bearing Walls	3*	2*	2		2	3*	2	2		2	1	0
Int. Bearing Walls	3*	2*	1		0	3*	2	2	1	I/HT	1	0
Floor Construction	2	2*	1		0	2	2	2		HT	1	0
Roof Construction	1.5*	1*	1		0	1.5	1	1		HT	1	0
Exposed Mass Timber Elements						None	20-40%	Most	1	All		
	Baseline			+\$10/SF		+\$12-15/SF						
		Ohr & HT			1hr & maybe 2hr			2hr FRR				
						I						
									1			
										Cost So	urce: Swinerton	

*These values can be reduced based on certain conditions in IBC 403.2.1, which do not apply to Type IV buildings.



Expert Tips

Key Design Considerations for Mass Timber Projects

Important considerations related to construction type, fire ratings, panel thickness, member size and occupancy.

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Selecting a Construction Type

For mass timber projects, selection of construction type is one of the more significant design decisions. While it's common to choose construction type based on structural material—i.e., to assume that steel and concrete structures should be Type II, light-frame wood should be Type V, and exposed heavy/mass timber should be Type IV—this approach can lead to additional costs. While Type IV construction can be used for exposed mass timber projects, a full understanding of the allowable use of materials in all five construction types, as well as the unique allowances and limitations associated with each, will help to inform the most efficient design.

To optimize a building design from a construction type and level of fire resistance perspective, it is best to start from the lowest end of the spectrum, Type V-B construction, and work up. This avoids unnecessary defaults or assumptions—and unnecessary costs. The fact that certain materials are being used doesn't mean there is only one option for construction type. Similarly, a mix of occupancy groups doesn't dictate that certain materials, construction types or building configurations are required. For example, a mass timber building may have isolated steel, concrete or masonry structural elements, but this doesn't mean that Type I or II construction is necessary, nor does it mean that some or all of the building can't be framed with mass timber. Likewise, a building with mass timber elements has options other than Type IV construction. Note IBC Section 602.1.1:

602.1.1 Minimum requirements. A building or portion thereof shall not be required to conform to the details of a type of construction higher than that type which meets the minimum requirements based on occupancy even though certain features of such a building actually conform to a higher type of construction.

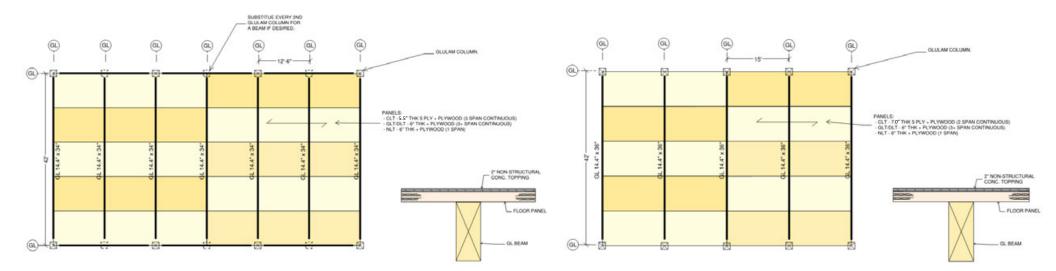
This section permits the use of elements commonly used in a higher construction type without requiring that the entire building meet all of the provisions of that construction type. For example, if a building's size permitted the use of Type V-B construction, it could still be completely framed with noncombustible materials while being classified as V-B. Similarly, a Type III or V building could be framed with a combination of combustible and noncombustible materials

As noted, from https://www.woodworks.org/resources/key-design-considerations-for-mass-timber-projects/

Value: Open Floor Plan



Cost: Structural System & Grid



Baseline 12'-6" Glulam Spacing 5.5" CLT \$ +5% 15' Glulam Spacing 7" CLT

Source: Seattle Mass Timber Tower Book



Expert Tips

Creating Efficient Structural Grids in Mass Timber Buildings

Although a mass timber solution may work economically on grids created for other materials, a few modifications can increase efficiencies related to member sizing and manufacturer capabilities.

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Mass timber products such as cross-laminated timber (CLT), nail-laminated timber (NLT) and glue-laminated timber (glulam) are at the core of a revolution that is shifting how designers think about construction. At no time has materials selection been such an integral aspect of the building designer's daily responsibilities. In addition to its sustainability and light carbon footprint, mass timber has benefits that include enhanced aesthetics, speed of construction and light weight, all of which can positively impact costs. However, to convince building owners and developers that a mass timber solution is viable, the structural design must also be cost competitive. This requires a full understanding of both material properties and manufacturer capabilities.

Mass timber is commonly seen in projects such as offices, schools and tall mixed-use buildings, which often have assumed structural grids. Intended to meet the need for tenant flexibility, these "default" grids align with the capabilities of materials historically used—i.e., steel and concrete. When it comes to laying out a structural grid for mass timber, the square peg/round hole analogy is pertinent. Although a mass timber solution may work economically on many grids conducive to steel/concrete framing, some grid modification may be valuable. Trying to force a mass timber solution on a grid laid out for steel and concrete can result in member size inefficiencies while negating opportunities related to manufacturer capabilities. As such, it is critically important to design a mass timber building *as a mass timber building* from the start. This requires a thorough understanding of how to best lay out the structural grid, without sacrificing space functionality, to optimize member sizes—but there's more to cost efficiency than column spacing.

The following considerations are based on a post-and-beam frame for occupancies such as offices; however, many also apply to bearing wallsupported systems in other occupancy types.

Grid Selection

Simplistically, there are two main grid options for mass timber buildings: square and rectangular. In deciding which to use, there are a number of factors to consider.

To determine efficient grid spacing, it is important to understand possible span ranges for mass timber floor panels. Due to their relative light weight,

https://www.woodworks.org/resources/creating-efficient-structural-grids-in-mass-timber-buildings/



Value: Perimeter Glazing

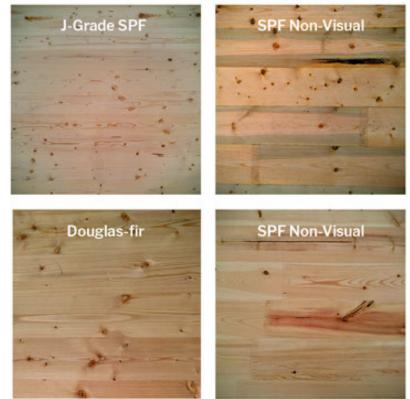


Cost Impacts of Finish/ Appearance Grade

Appearance vs. Industrial Grades

Aesthetic Expectations

- Appearance grade more \$
- Industrial grade can save \$
- Specification of appearance grade varies by product
- CLT, DLT, NLT: aesthetic expectations are agreed upon by building designer and manufacturer/ fabricator (ask for samples & outline in specs)
- Glulam: grades are standardized



Structurlam



Expert Tips

Specifying Appearance Grades for CLT, NLT and Glulam

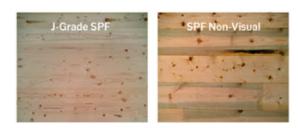
Information for designers seeking to specify appearance grade for cross-laminated timber (CLT), nail-laminated timber (NLT), or glue-laminated timber (glulam).

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For mass timber, specification of appearance grade varies by product. Aesthetic expectations for cross-laminated timber (CLT) and nail-laminated timber (NLT) are agreed upon between the building designer and manufacturer/fabricator and described in the product specifications, whereas grades for glued-laminated timber (glulam) are standardized.

CLT Appearance Grades

Starting with the 2015 version of the International Building Code (IBC), CLT has been prescriptively





Procurement Approach Determines Schedule



Procurement Approach Determines Schedule Example 6 Story Type IIIA Project



Source: Swinerton

Design-Bid-Build Procurement

Procurement Approach Determines Schedule Example 6 Story Type IIIA Project



Source: Swinerton

Design-Build/Design-Assist Procurement

Procurement Logic for Scheduling

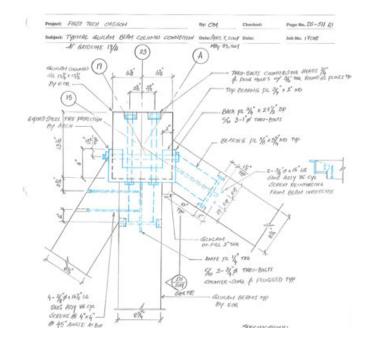


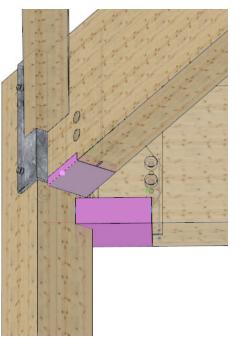
Example 6 Story Type IIIA Project

What are the schedule drivers on a mass timber project?



Schedule Impacts: Translating 2D to 3D



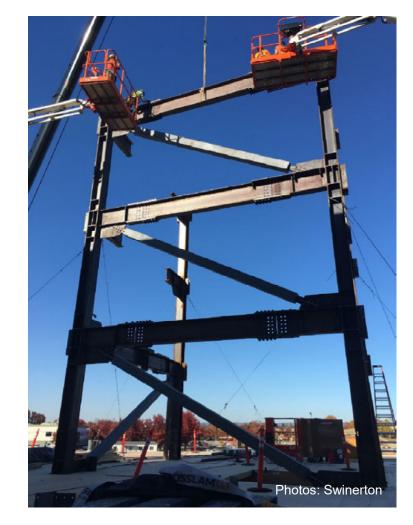




Photos: Swinerton

Schedule Impacts: Hybrid Structures





Is there a schedule savings with a mass timber structure compared to other structural systems?

1. in H



Overall Project Cost Analysis: 12 Story Type IV-B

*

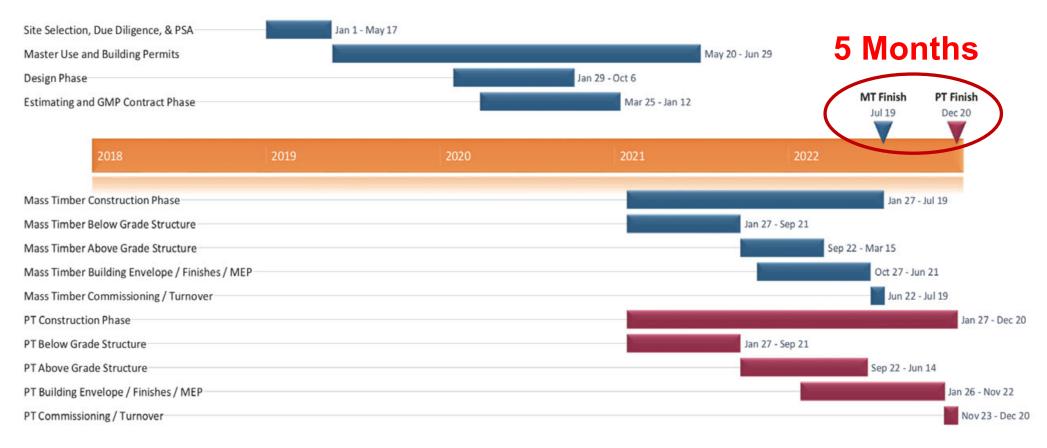


	MASS TIMBER	PT CONCRETE	MASS TIMBER SAVINGS VS. PT CONCRETE (%)	
DIRECT COST OF WORK	86,997,136	85,105,091	2.2%	
PROJECT OVERHEAD	9,393,750	11,768,750	-20.2%	
ADD-ONS	8,387,345	8,429,368	-0.5%	
Total	104,778,231	105,303,209	-0.5%	

Source: Swinerton

* Includes 2 layers of gyp on 80% of interior surfaces

Overall Project Schedule Analysis: 12 Story Type IV-B



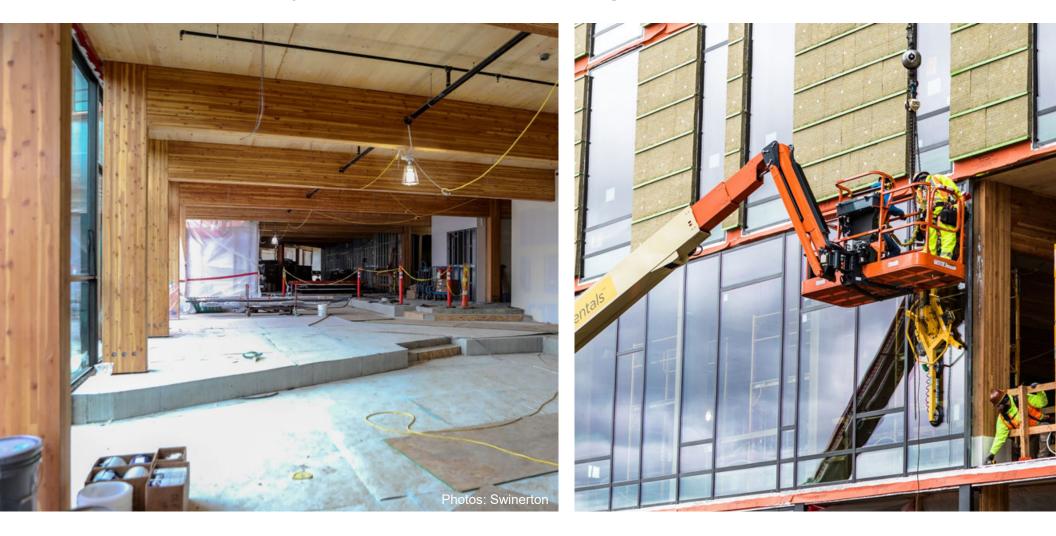
Source: Swinerton

Schedule Impact on Cost | Value of Time

A large scale MT project can be up to 2% higher in direct costs, but a minimum of 20% lower in project overhead costs. The net result is cost-neutrality and higher value.

Source: Swinerton Photo: Alex Schrever

Early Move-In for Rough-In Trades.



Embracing BIM for Fabrication



Photos: Swinerton

Holistic Schedule Analysis

Shorter Schedule = Lower General Conditions Costs



Photo: Swinerton





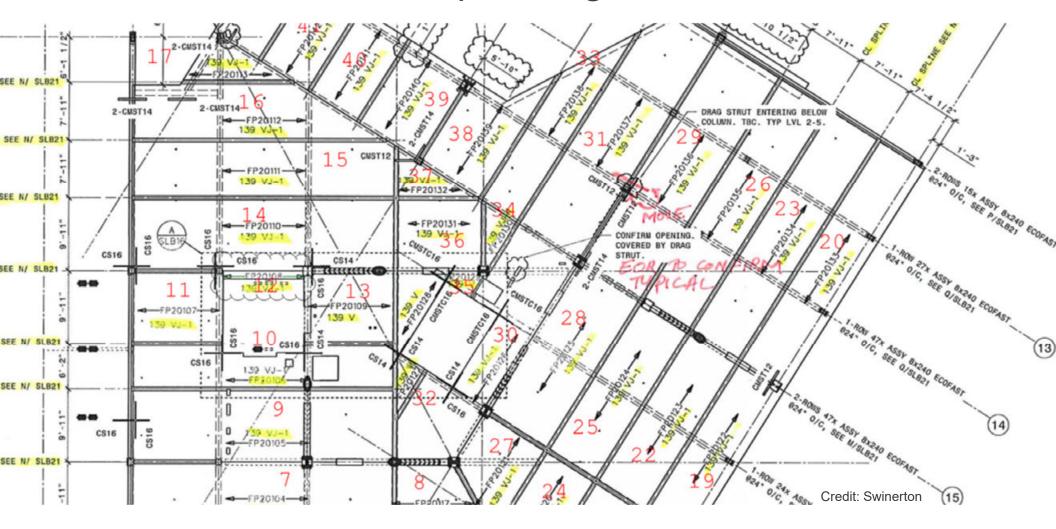








Sequencing

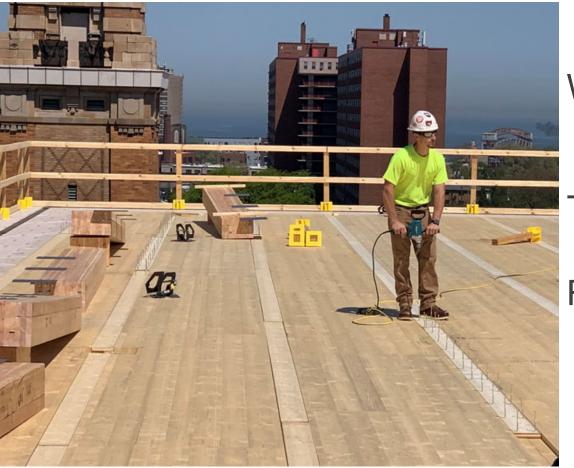




Material Protection

Painting steel Taping joints Protect end cuts of timber





Workforce Development

Training is the key to efficiency Training takes time and money

Training versus Education

Resources available to all

MT Construction Manual Installer Curriculum Other WW Resources CM Workshops Previous recorded versions Learning Management System

MASS TIMBER | TRAINING THE WORKFORCE



Agenda



Mass Timber Construction: Making the Case

10:00 am – 11:00 am	Mass Timber Construction Management: Economics, Logistics & Risk Analysis
11:00 am - 11:15 am	Break
11:15 pm – 12:15 pm	Mass Timber: Making the Case to Developers and Owners
12:15 pm – 1:00 pm	Lunch

Mass Timber Construction: Making the Case

Part 2: Mass Timber: Making the Case to Developers and Owners

WOODWORKS

Image: INTRO Cleveland / photo Nick Johnson, Tour D Space

M

April 10, 2024

Presented by Tino Kalayil, PE, WoodWorks

Topics

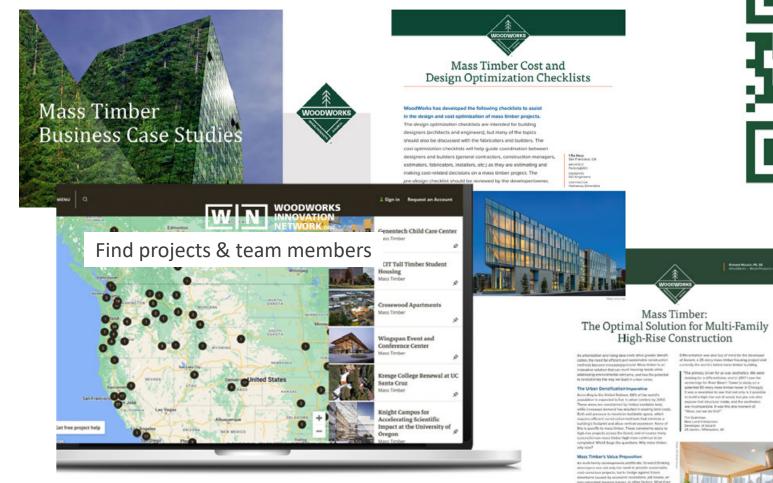
- » Resources for Developers/ Owners
- » Forest to City, A Mass Timber Introduction
- » Sustainability & Forestry
- » Tall Wood
- » Construction Management
- » Insurance
- » Mass Timber Buildings Sold
- » Business Case Studies

Topics



- » Forest to City, A Mass Timber Introduction
- » Sustainability & Forestry
- » Tall Wood
- » Construction Management
- » Insurance
- » Mass Timber Buildings Sold
- » Business Case Studies

Resources for Developers/Owners



Scan for website

U.S. Mass Timber Construction Manual

Richard Wileis, PE. 16

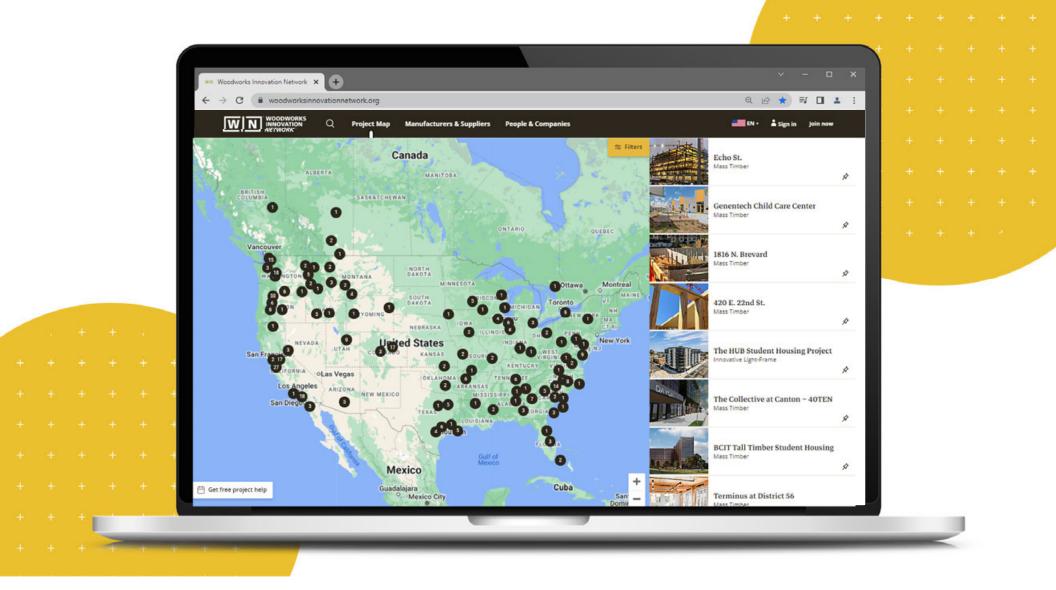


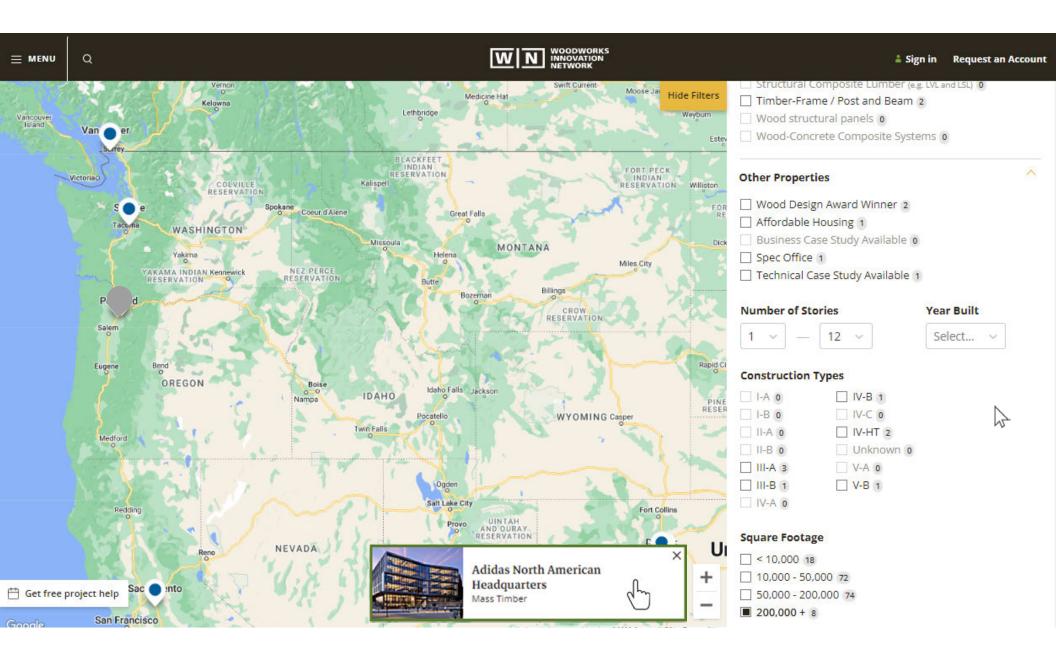


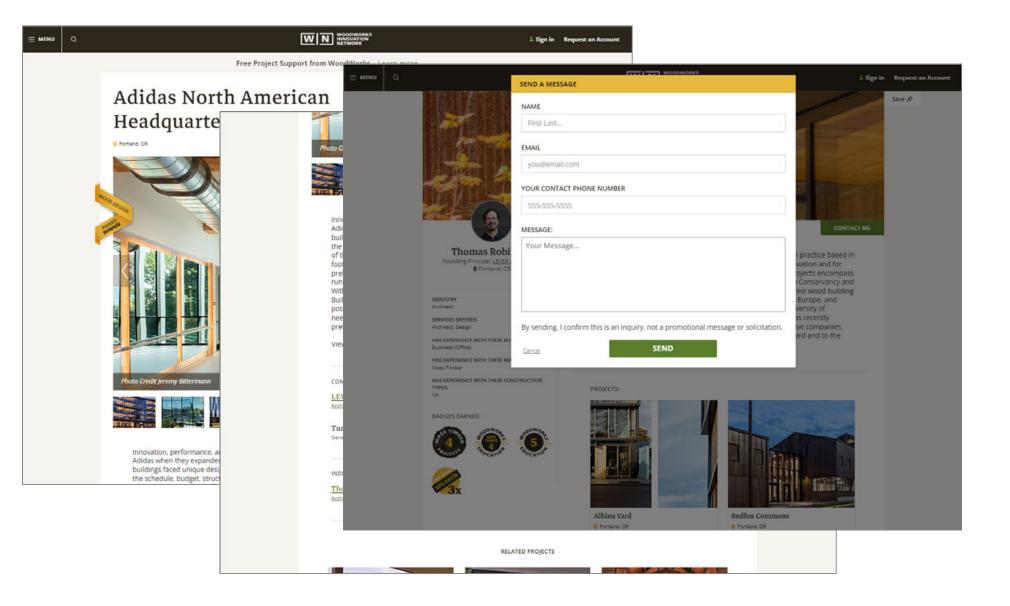
WOODWORKS INNOVATION NETWORK.org

10.0				









NETWORK.org

Topics

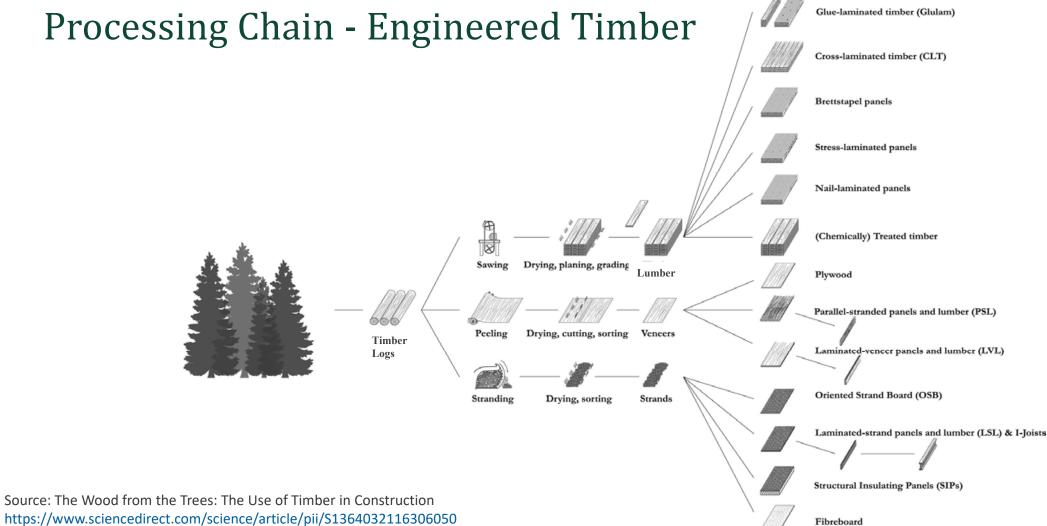
» Resources for Developers/ Owners

> Forest to City, A Mass Timber Introduction

- » Sustainability & Forestry
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- » Business Case Studies

Forests – Timber – Building Materials





https://www.sciencedirect.com/science/article/pii/S1364032116306050

Small Diameter Trees





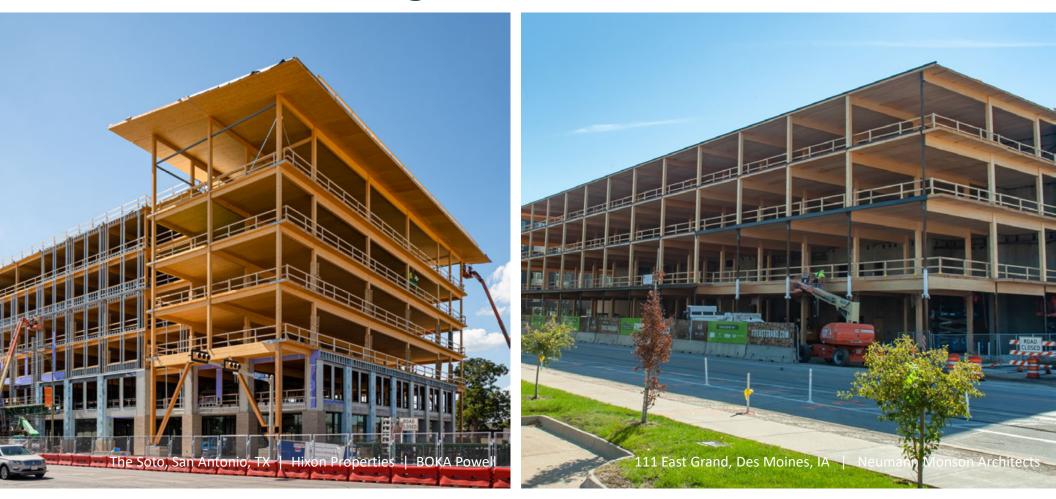
Mass Timber Products

Image source: StructureCraft

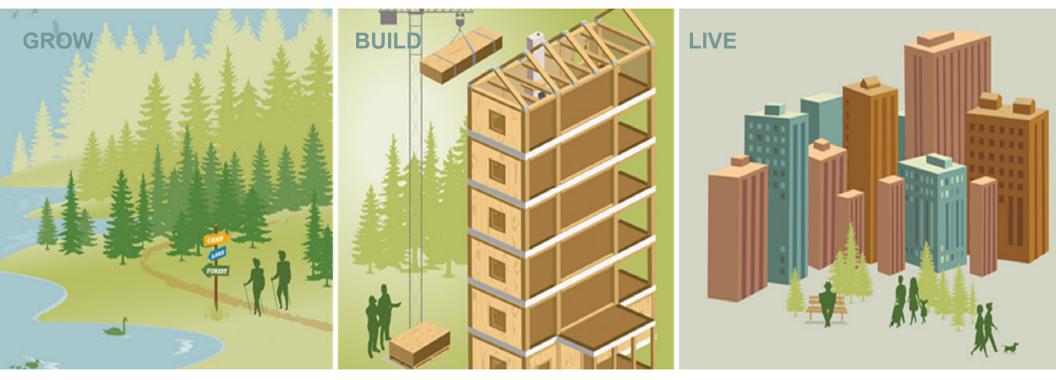
Large Pre-fabricated Mass Timber Panels



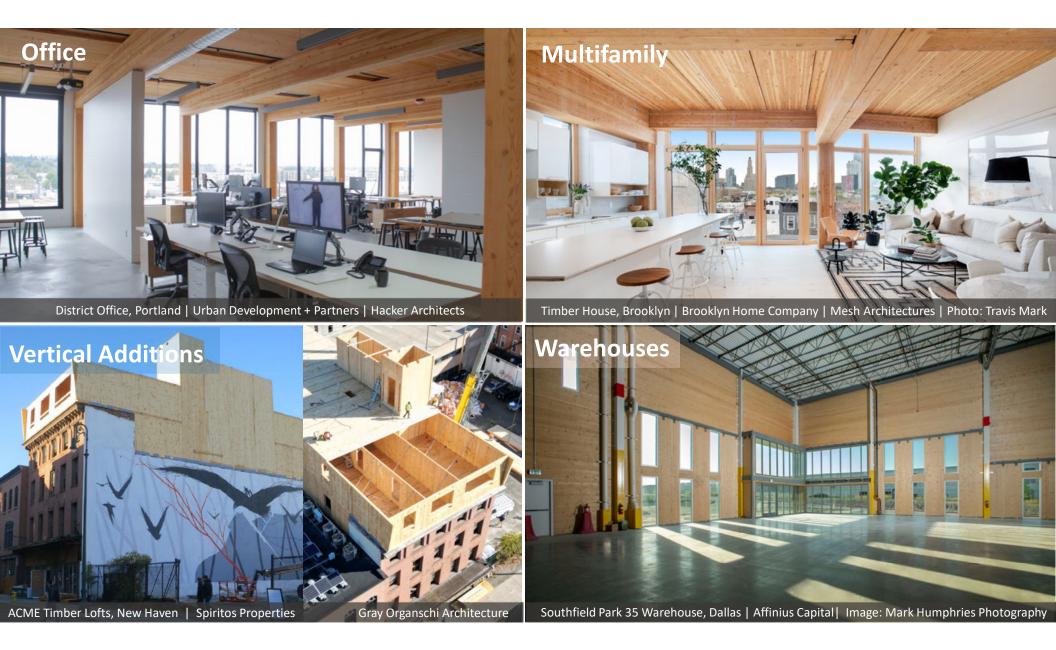
Mass Timber Buildings

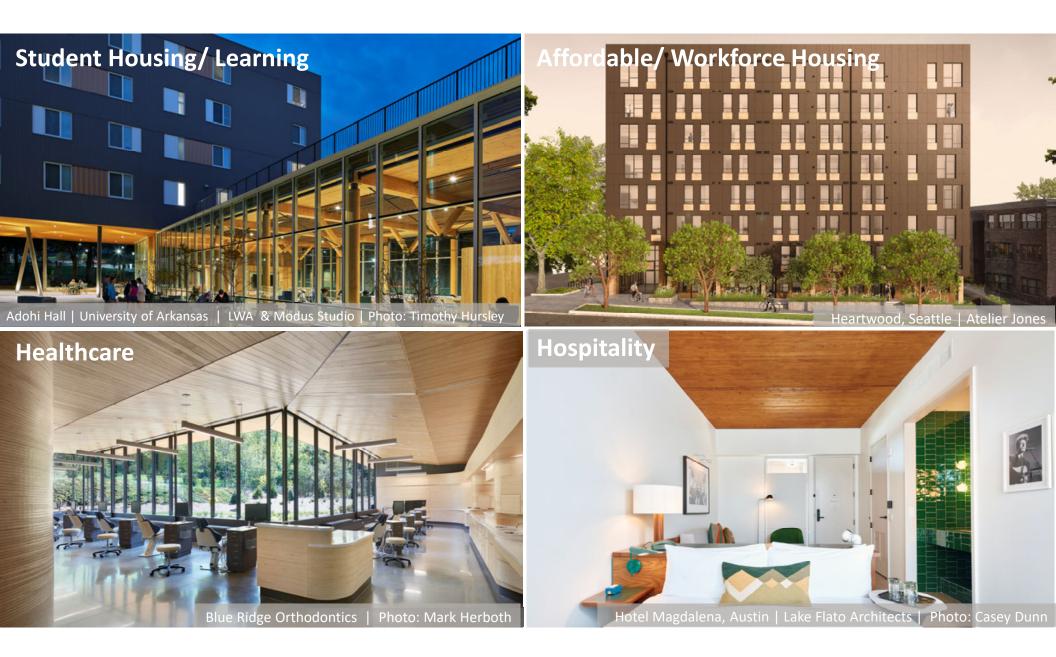


Forest-to-Cities Climate Challenge A Systemic Solution in Action



www.ForesttoCities.org





Topics

- » Resources for Developers/ Owners
- » Forest to City, A Mass Timber Introduction

Sustainability & Forestry

- » Tall Wood
- » Construction Management
- » Insurance
- » Mass Timber Buildings Sold
- » Business Case Studies

Sustainability Brief

- » High level overview of sustainability benefits of mass timber
 - » Carbon benefits
 - » Forest health & wildfire resilience
 - » Healthy buildings & biophilia
 - » Energy efficiency & insulation
 - » Circular economy
- » Short read great for developers, their capital partners, and anyone who just needs a brief intro to topic

https://www.woodworks.org/resources/meeting-sustainabilityobjectives-with-wood-buildings/

Meeting Sustainability Objectives with Wood Buildings

Healthy Buildings, Carbon Impact, Resilience, Circularity

Mass timber structural systems help meet several development objectives that fall under the broad sustainability umbrella, including healthy buildings, reduced carbon impact, resilience, and circularity. Developers and owners can take advantage of wood's benefits to create buildings that contribute value by attracting tenants, align with evolving policy requirements, and appeal to investors who are increasingly seeking sustainable investments.

Carbon Benefits of Wood Buildings

Less Embodied Carbon + Stored Carbon = Lower Carbon Impact

Low embodied carbon: Wood products have low embodied carbon compared to steel and concrete.^{1,2} Embodied carbon is a measure of the greenhouse gas (GHG) emissions associated with materials and construction processes throughout the lifetime of a structure. Embodied carbon, especially upfront emissions associated with producing materials and constructing a building, can be significant.³

Biogenic carbon: As trees grow, they absorb carbon dioxide (CO_3) from the atmosphere, release the oxygen (O_3), and store the carbon in their wood, leaves or needles, and roots. Wood elements used in a building continue to store this carbon for the building's lifetime—longer if the wood is reclaimed and reused or recycled.

Developer Crescent Real Estate chose mass timber for Platte Fifteen, a speculative office development in Deriver, for aesthetic differentiation and alignment of sustainability goals. They found that the authentic aesthetic of timber appeals to both technology companies as well as more traditional tenants.⁴ "Mass timber is great environmentally and creates warm, natural, biophilic spaces that enrich human experiences. It is a viable, sustainable structural option that drove leasing and the ultimate economic success of Platte Fifteen. The differentiated authentic timber interiors proved to be exceptionally attractive to quality, sustainability-minded tenants and investors. It is fundamentally what makes this building special."

WOODWORK

 Conrad Suszynski, Co-CEO Crescent Real Estate

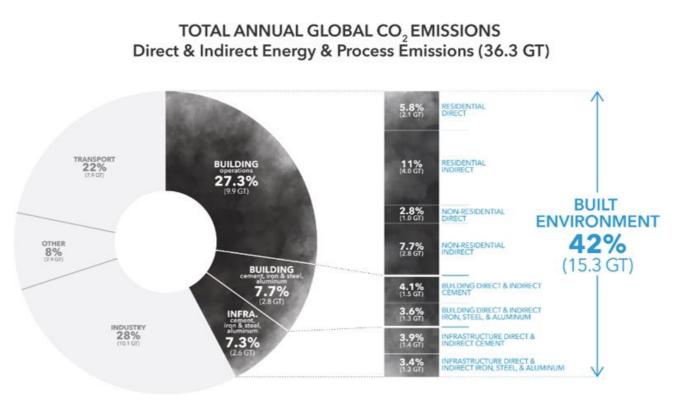


Platte Fifteen – Denver, CO Crescent Real Estate

Healthy Buildings & Biophilia



The Built Environment & Carbon Dioxide Emissions



© Architecture 2030. All Rights Reserved. Analysis & Aggregation by Architecture 2030 using data sources from IEA & Statista. Built environment generates about 40% of annual carbon dioxide emissions

- » Building Operations
- » Embodied Carbon

Embodied carbon: 15%

- » Cement
- » Iron
- » Steel
- » Aluminum

Carbon Terms

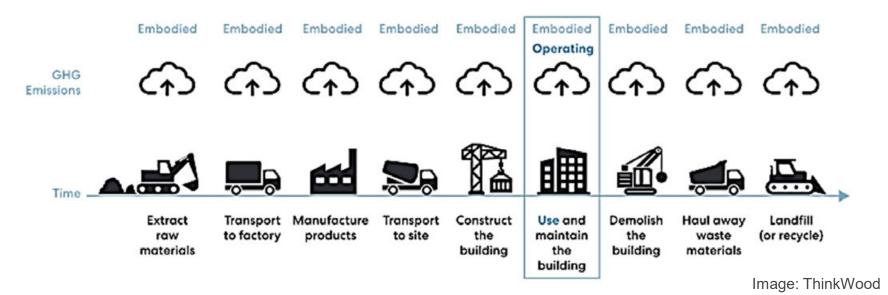
- » Embodied Carbon: Carbon emissions associated with the entire life cycle of the building including harvesting, mining, manufacturing, transporting, installing, maintaining, decommissioning, and disposing/reuse of a material or product
- » **Operational Carbon:** Carbon emissions associated with operating a building including power, heat, and cooling



Image: Boston Society for Architecture

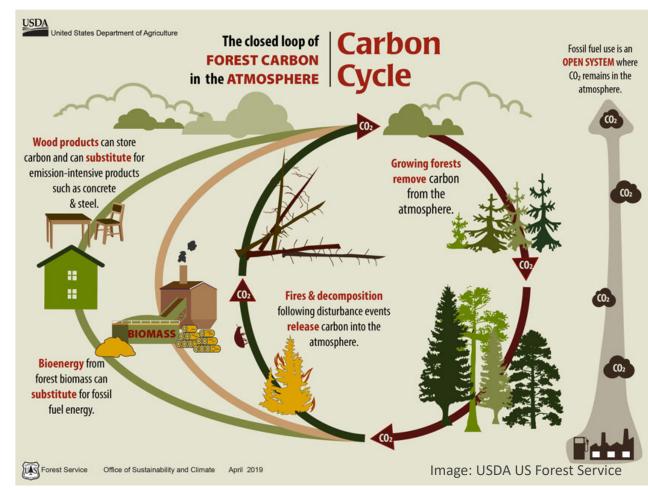
Embodied Carbon

- Primarily related to manufacturing of materials
- More significant than many people realize, has been historically overlooked
- Big upfront GHG "cost" which makes it a **good near-term target** for climate change mitigation



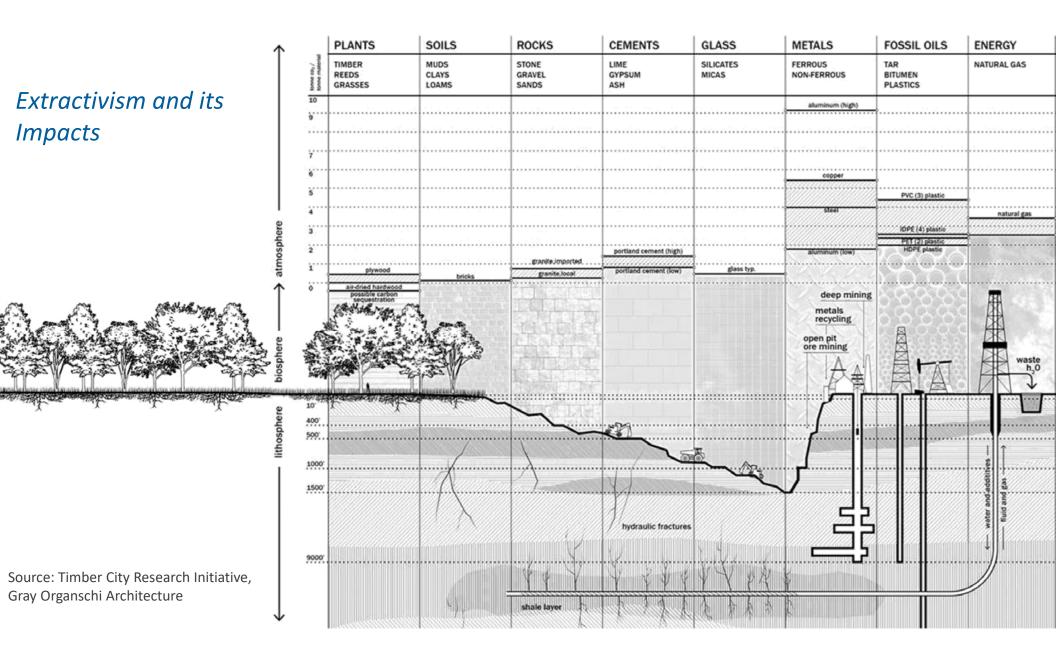
Carbon Benefits of Wood

- » Lower embodied carbon compared to other common building materials
- » Less fossil fuel consumed during manufacture
- » Avoid process emissions
- » Extended carbon storage in products
- » Carbon sequestration in forests
- » Promotes forest health



Carbon Storage: Wood ≈ 50% Carbon (dry weight)



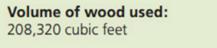


WoodWorks Carbon Calculator

- Available at woodworks.org
- Estimates total wood mass in a building
- Provides **estimated** carbon impacts:
 - Amount of carbon stored in wood
 - Amount of greenhouse gas emissions avoided by choosing wood over a non-wood material













Carbon stored in the wood: 4,466 metric tons of CO₂



Avoided greenhouse gas emissions: 9,492 metric tons of CO₂



TOTAL POTENTIAL CARBON BENEFIT: 13,958 metric tons of CO₂

EQUIVALENT TO:

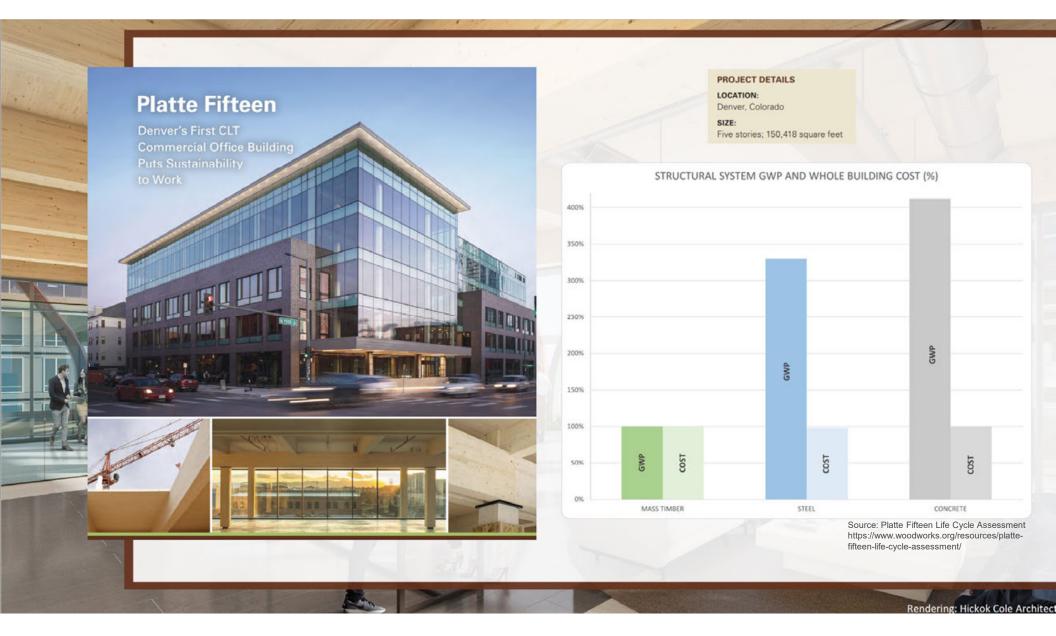


Source:

2,666 cars off the road for a year

Energy to operate a home for 1,186 years

http://www.woodworks.org/carbon-calculator-download-form/





Credits for Sustainable/ Well Certifications



LEED v4.1 BD+C Indoor Environmental Air Quality

 Low-Emitting Materials Thermal Comfort

Materials & Resources

- Environmental Product Declarations
- Responsible Sourcing of Raw Materials
- Building Life-Cycle Impact Reduction
- Construction & Demolition Waste Management



Passive House 3rd Edition Core Principles

- Thermal Insulation
- Thermal Bridge Reduced Design
- Airtightness

WELL

- Materials
 - Transparency

Energy Petal

Reduction

Energy + Carbon

Net Positive Carbon

WELL v2

Materials

Nature & Place

Mind

Restorative Spaces

Thermal Comfort

- Thermal Performance
- Verified Thermal Comfort



Living Building Challenge 4.0

Materials Petal

Responsible Materials

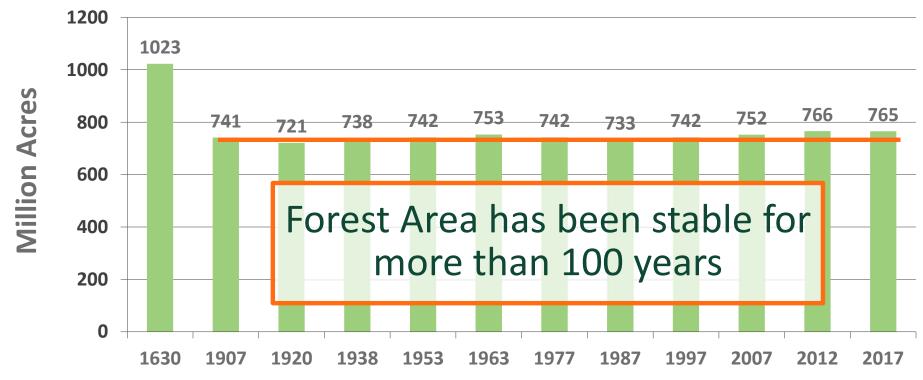
Beauty Petal

- Beauty + Biophilia
- Responsible Sourcing
- Living Economy Sourcing
- Red List
- Net Positive Waste

Source: Mercer Mass Timber and The Environment

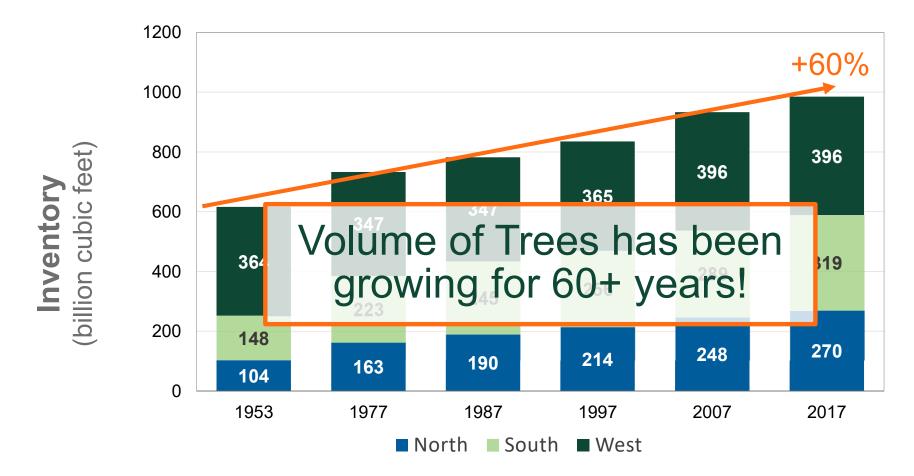


U.S. Forest Land: Forest Area in the United States 1630 – 2017



Source: USDA-Forest Service, Forest Resources of the United States, 2017 (2018)

State of our Forests: US Timber Volume on Timberland

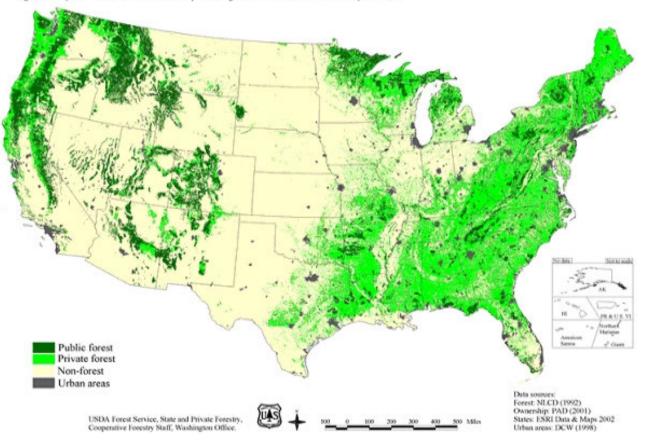


Source: USDA-Forest Service, Forest Resources of the United States, 2017 (2018)

US Forest Lands

Forest Land Ownership

This map displays the basic vegetation (forest vs. non-forest) of the conterminous United States as well as ownership (private vs. public). The lands displayed as "public" include Federal and State lands but do not generally include lands owned by local governments and municipalities.



Regeneration vs. Deforestation



Deforestation is the permanent conversion of forest land to nonforest land uses. Worldwide, agricultural expansion is the main driver of deforestation, but in the U.S., the rate of deforestation has been virtually zero for decades.

Source: State of the World's Forests—2020– FAO and UNEP, USDA Forest Service, US Forest Resource Facts and Historical Trends FS-1034 (2014)

World Growth in Consumption of Raw Materials 1961-2017

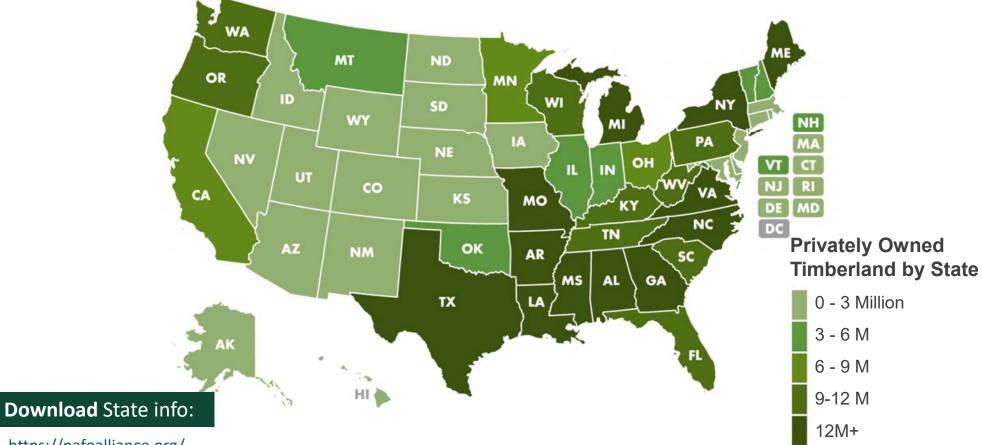


Wood Products

Increase Forest Value & Support Rural Economies



Private Working Forests



https://nafoalliance.org/

ULI Report: The Materials Movement

Office Occupier Demand for Healthy Materials:

- » Powerful expression of tenant's brand
- » Helps recruit top talent
- » Healthy air quality supports worker productivity, cognitive performance, mental & physical health

Enhanced Building Value:

- » Office green premium on rents: from 2% to >15%
- » Certified healthy buildings transact 4.4% to 7.7%
 higher rent per SF than noncertified buildings

"Building with mass timber provides a host of benefits to stakeholders across the real estate value chain."

https://knowledge.uli.org/reports/research-reports/2023/the-materials-movement-creating-value-with-better-building-materials



Creating Value with Better Building Materials



2024 Report

Featured Project – Prologis Evergreen Warehouse ULI Report: The Materials Movement

- » 246,000 SF speculative logistics warehouse
- » Brampton, Ontario (Greater Toronto Area)
- » CLT roof panels over glulam beams & columns
- » 52'x50' bay sizes w/ 60' staging bay
- » 36' clear height
- » Mass timber in lieu of steel deck & framing reduced embodied carbon footprint by 62%
- » Helps Prologis meet their net zero goals & responds to increasing customer interest in sustainable buildings that go beyond operational efficiency.
- » Provides a differentiated asset in competitive market
- » Developer: Prologis
- » Completion: December 2024 (expected)

https://knowledge.uli.org/reports/research-reports/2023/the-materials-movement-creating-value-with-better-building-materials

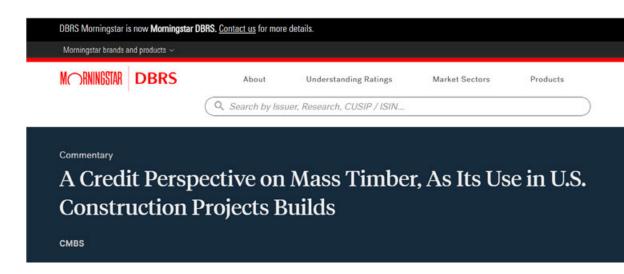
Mass Timber as a Sustainable InvestmentResearch Commentary by MORNESTARDBRS

Traditional Investment Considerations:

- » Can mass timber outperform market? Achieve higher rents & faster lease up? Lower cap rates?
- » If so, rating agencies & investors can modify net cash flow projections & cap rates.
- » Expect this could happen over time, but not enough quantitative data available yet

Environmental & Social impact:

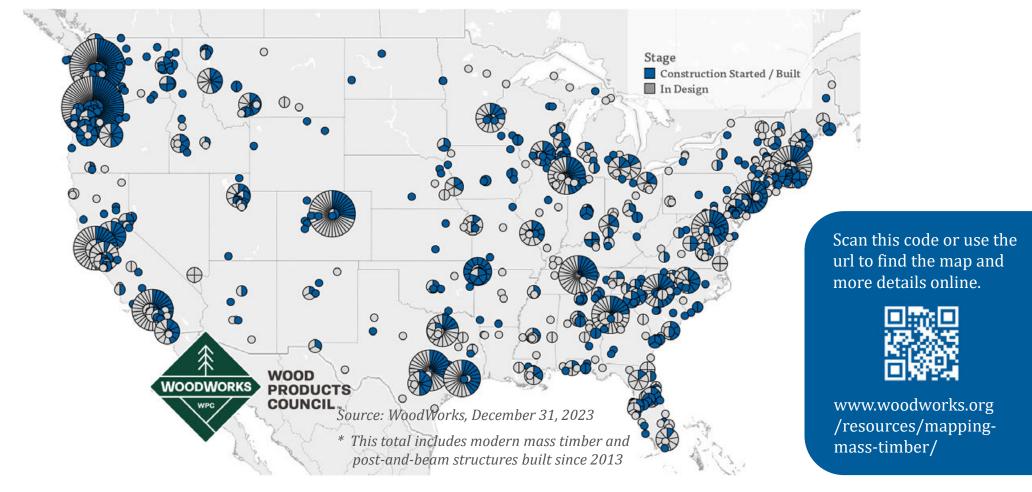
- » E: Low carbon
- » S: healthy/ well & labor benefits



https://dbrs.morningstar.com/research/427032/a-credit-perspective-on-mass-timber-as-its-use-in-us-construction-projects-builds

Current State of Mass Timber Projects

As of year-end 2023, in the US, **935** multi-family, commercial, or institutional projects have been constructed with mass timber. Including those in design, the total is **2,035**.



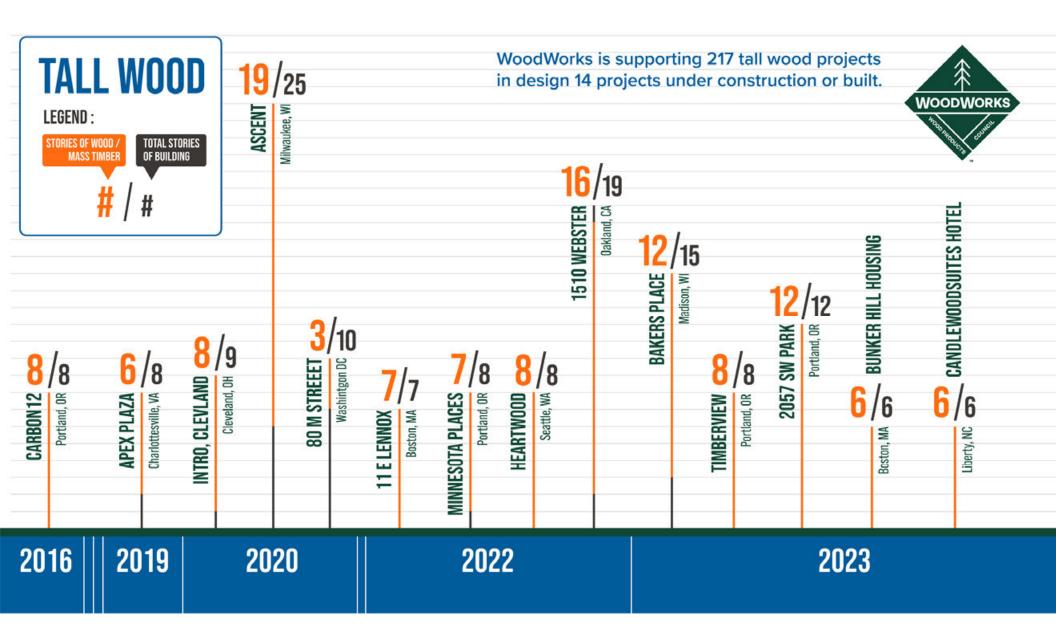
Topics

- » Resources for Developers/ Owners
- Forest to City, A Mass Timber Introduction
- Sustainability & Forestry

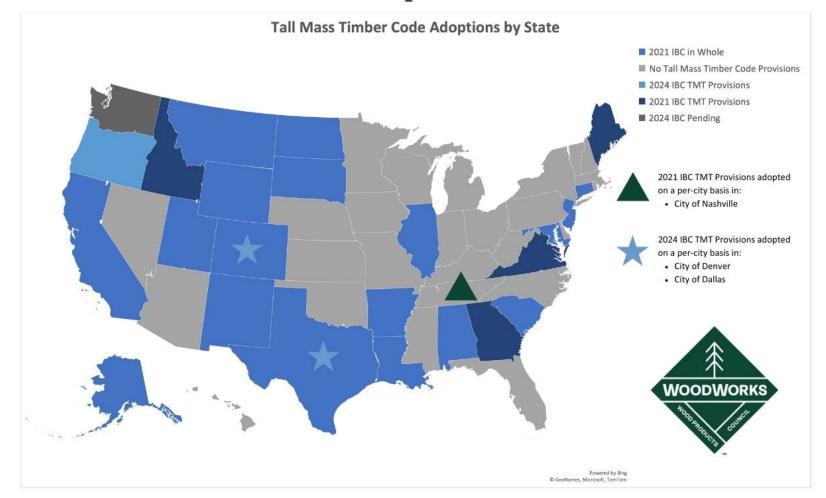


Tall Wood

- **Construction Management**
- Insurance
- Mass Timber Buildings Sold
- **Business Case Studies**



Tall Mass Timber Code Adoptions



Type IV-A



18 Stories Height = 270' Wood covered/ not exposed Image: Susan Jones, atelierjones





1510 Webster Oakland, CA Developer/Architect/Builder: oWOW Images: Andrew Nelson

Type IV-B



12 Stories Height = 180' Wood partially exposed Image: Susan Jones, atelierjones





Baker's Place Madison, WI Developer: The Neutral Project

Images: Michael Green Architecture

Type IV-C



8 Stories Height = 85' Wood fully exposed Image: Susan Jones, atelierjones





Heartwood Seattle, WA Community Roots Housing | Skipstone

Images: Susan Jones, atelierjones

Topics

- » Resources for Developers/ Owners
- » Forest to City, A Mass Timber Introduction
- » Sustainability & Forestry
- » Tall Wood

Construction Management

- » Insurance
- » Mass Timber Buildings Sold
- » Business Case Studies

Cost & Design Optimization Checklists

- » Distribute to entire design & builder team
- » Reduce risk/ cost surprises
- » Developers/ owners read Pre-design & SD sections

Mass Timber Cost and

Design Optimization Checklists

WoodWorks has developed the following checklists to assist in the design and cost optimization of mass timber projects.

The design optimization checklists are intended for building designers (architects and engineers), but many of the topics should also be discussed with the fabricators and builders. The cost optimization checklists will help guide coordination between designers and builders (general contractors, construction managers, estimators, fabricators, installers, etc.) as they are estimating and making cost-related decisions on a mass timber project. The pre-design checklist should be reviewed by the developer/owner, designers and builders.

1 De Haro Sen Frencisco, CA ARCHITECT Perkins&Will ENGINEERS DCI Engineers CONTRACTOR Hathaway Dinwiddie

WoodWorks offers a wide range of resources at woodworks.org, many of which are referenced in this document. We also recommend that designers and builders download the following:

Mass Timber Design Manual¹ – Includes technical papers, continuing education articles, expert Q&As and more, and is updated regularly. Published in partnership with Think Wood.

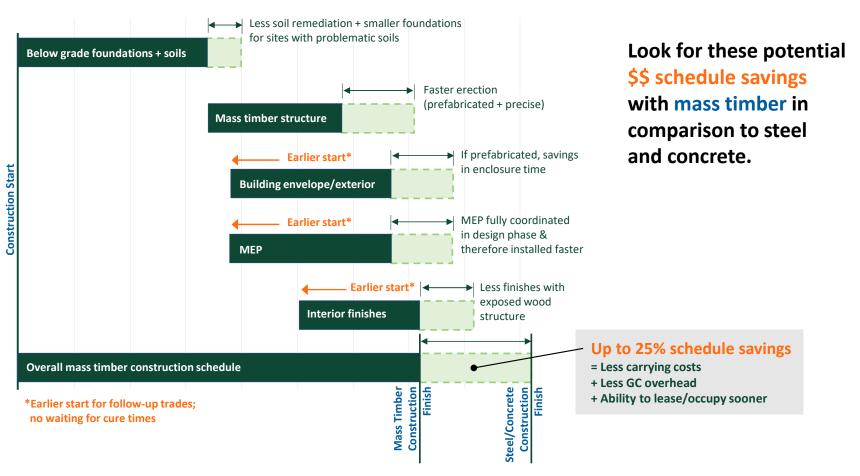
U.S. Mass Timber Construction Manual² – Provides a framework for the planning, procurement and management of mass timber projects.



Photo: Clevid Wakely

Potential Benefits	Project Goal ✓	Value Add ✓
Fast construction		
Aesthetic Value (Potential leasing velocity/ premiums) Healthy Building / Biophilia		
Lightweight structure (multi-story, poor soils, tilt-walls, vertical additions)		
Labor shortage solutionsmall crewsentry level workers		
Just-in-time delivery (ideal for dense urban sites)		
Environmentally friendly (low carbon footprint)		
Healthy forests/ wildfire resiliency & support rural economies		

Compressing the Typical Construction Schedule

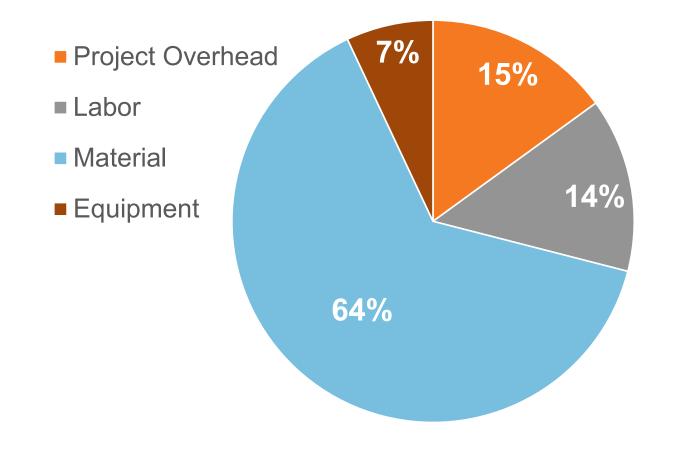


Pre-design for developers/ owners

Builder input during pre-design is essential to optimizing costs.

- » Assemble Design & Builder Team
- » Contract model: consider CM at risk, design-assist, IPD, or design-build
- » Establish project goals through discussions with owner, designer and builder.
- » Cost estimating considerations
- » 3D modeling & coordination of structural, MEPF & architectural systems

Anatomy of a Turnkey Mass Timber Package



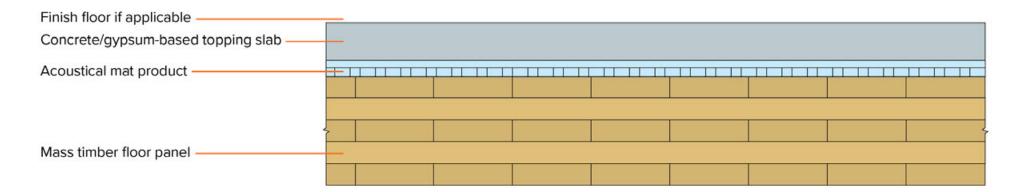
Source: Swinerton

Design for developers/ owners

Plan for early conversations with building & fire departments

- » Acoustics set expectations
- » If it hasn't already been done, decide whether the GC or subcontractor will install the framing.
- » Ensure safety policies are in place to protect against construction fires.
- » Determine "shop or field" for connectors and finishes.
- » Decide how wood will be protected during transportation and construction.

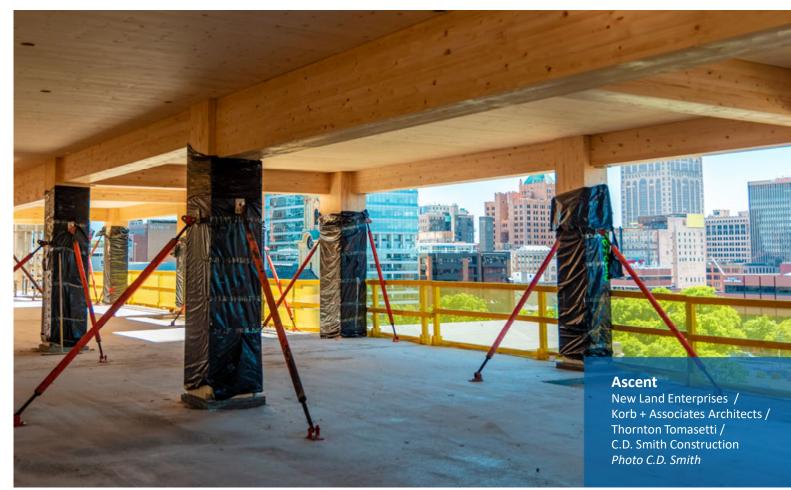
Acoustic Performance



Typical mass timber floor assembly

Material Protection

- » Moisture
- » UV rays
- » Damage

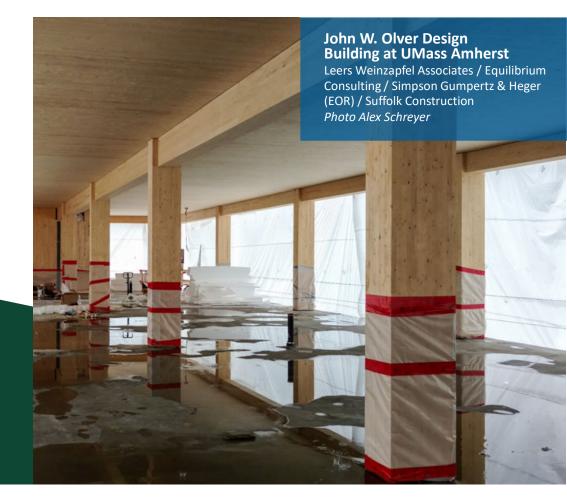


Moisture Management

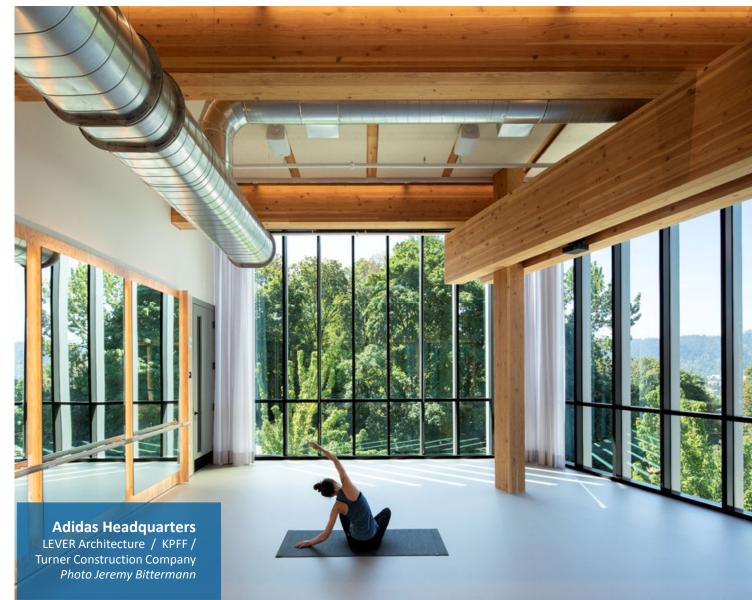
Keep wood as dry as possible to avoid:

- » Stains and dirt
- » Shrinkage and swelling
- » Damage from prolonged moisture exposure

Mass timber can get wet—and *will* get wet on most projects. That is not a problem, provided an effective moisture management plan is in place.



Factory-Applied Sealants & Coatings



Finish Quality: Exposed Structure Mass Timber Appearance

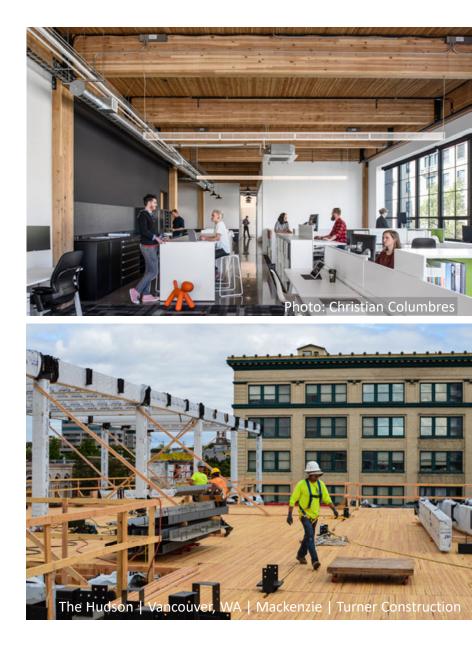
Panel appearance (CLT, NLT, DLT, etc.)

- » negotiated by owner/ manufacturer
- » No industry standard
- » Request large samples
- » Industrial appearance, save \$

Glulam beam & column appearance

» Industry standards

Expert Tip: Specifying Appearance for CLT, NLT and Glulam https://www.woodworks.org/resources/specifying-appearance-grades-for-clt-nlt-and-glulam/



Looking to source mass timber products?

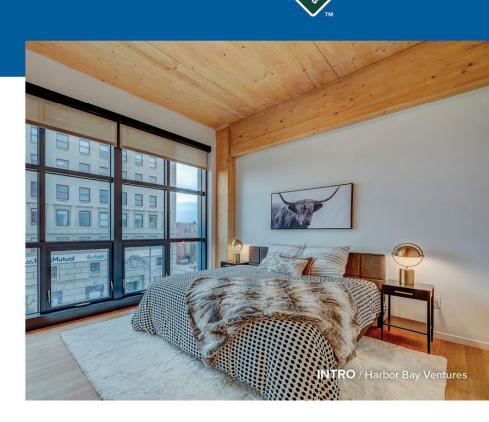
Connect with a WoodWorks Partner

to scout products for your next mass timber project.



Education / Resources / Free Project Support

Working on a commercial or multifamily wood building in the U.S.? Get the information and support you need at **woodworks.org**.



WOODWORKS

Topics

- » Resources for Developers/ Owners
- » Forest to City, A Mass Timber Introduction
- » Sustainability & Forestry
- » Tall Wood
- » Construction Management

Insurance

- » Mass Timber Buildings Sold
- » Business Case Studies

Insurance Resources

WoodWorks resources for mass timber insurance:

- » Video series on MT Builder's Risk insurance challenges
- » Mass Timber Project Questionnaire for Builder's Risk Insurance – download & fill it out!
- Insurance for Mass Timber Construction: Assessing Risk and Providing Answers (white paper)
- » Discuss with WoodWorks Regional Director:
 - » Lists of experienced insurance brokers
 - » Help answering questions from brokers & insurers

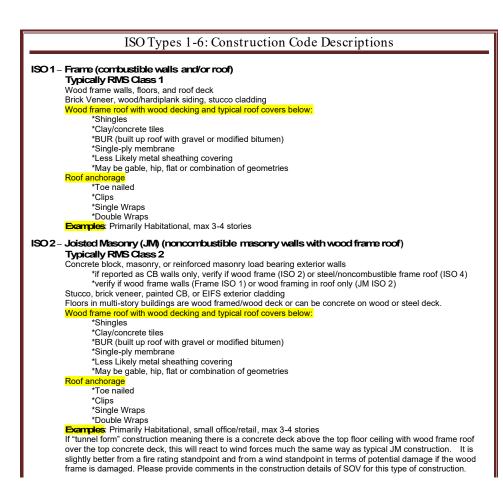


www.woodworks.org/learn/mass-timber-clt/mass-timber-building-insurance/

Insurance Challenges

What is causing the challenges with insurance for mass timber projects?

- » Insurance industry volatility & hard market
- » Lack of loss data
- » ISO building classifications (none specific to mass timber)
- » Variation of mass timber knowledge among insurance industry



Insurance Perspective on Mass Timber

- » Lack of historic loss data = Unknowns
- » Unknowns = Risk
- » Risk = Higher Premiums
- » Some take a 'wood is wood' approach
- Important to understand the significant differences in how mass timber performs in the event of a fire, etc. when compared to light wood-frame and all other building materials



Photo Credit: StructureCraft



Photo Credit: GLI Partners

Insurance Perspective on Mass Timber How do we address the perceived unknowns?

- » Demonstrate extensive testing, research and use
- » Provide clarification on commonly misunderstood topics
- » Highlight building code recognition and approvals
- » Reference product reports, evaluations and 3rd party verifications
- » Generate project-specific mitigation strategies



respectively
 APA Reports T2015P-27 and T2017P-01, and other qualification data



Photo Credit: US Forest Products Laboratory

Mass Timber Testing and Research - Fire

Mass timber has undergone extensive fire testing & evaluation. Elements, assemblies, connections, penetrations, compartments & more







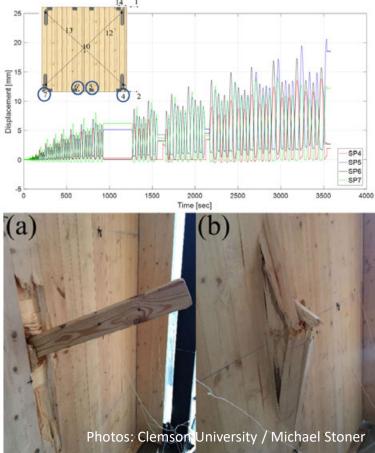




Mass Timber Testing and Research – Wind/ Impact

Mass timber has been evaluated for wind loading, cyclic pressure, uplift, debris impact & more. Results used to justify uses in areas such as Miami's High Velocity Hurricane Zone





Mass Timber Project Risk Mitigation

Each project should evaluate its specific conditions and constraints and create a project-specific risk mitigation plan that addresses items such as:

4

7

8

- » Construction phase moisture protection have a plan
- » Long term moisture protection traditional building envelope
- » Construction site fire safety & other safety measures have a plan
- » Construction schedule impacts shorter schedules help reduce risk

Sample Safety Plan	Site Specific Safety Plan – Con't. Table of Contents	
Address & Location	C) Project Employee Responsibilities 2) OCC Project Site Safety a) Project Safety Orientation b) Jobsite Safety Inspections	
	 c) Emergency Procedures, Investigation & Reporting d) Emergency Signals & Procedures e) Fire Prevention 	

Risk Mitigation – Construction Moisture

Construction phase moisture protection strategies

- » Sealers: factory applied, site applied? Type, application strategies
- » Stain control, remediation strategies
- » What to do at joints, intersections, connections
- » Plans for finishing, drying



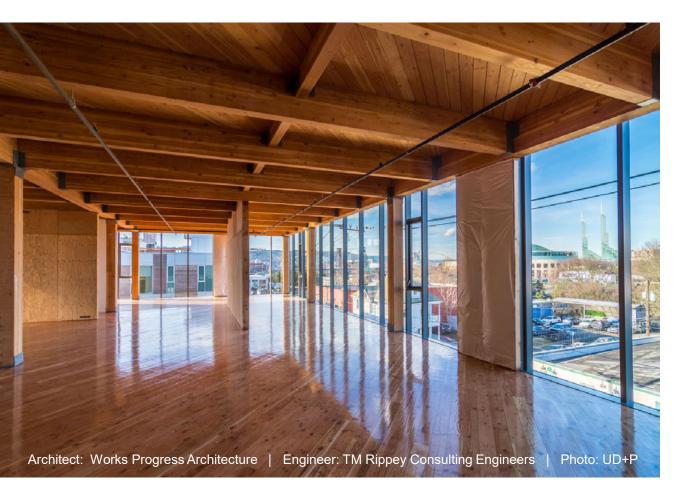


Credit: Andersen Construction Andersen Construction MASS TIMBER Construction Moisture Management Plan Plan Components: 1. Sealers 2. Stain Prevention 3. Moisture Control 4. Dry out Sealers at Timber Elements: Shop Sealer will be applied to the following elements and surfaces (all sealers hand rolled, not spraved): CLT ends, edges, cuts Clear sacrificial sealer on top sides of CLT floor panels Glulam Columns and Beams (Sansin KP12-UVW) b. NO Shop applied sealer will be applied to the bottom faces of CLT floor panels Staining Prevention Measures: a. All CLT and Glulam elements will be wrapped during transportation. b. Wrap at timber elements will be removed as soon as they are set in place. (To prevent the trapping of moisture. c. Only galvanized steel or painted connectors will be used. No raw steel will be allowed on site (except rebar) once the timber structure is going up. d. NO cutting of steel allowed within the wood structure portion of the building. (Cutting in basement is acceptable.) On site storage Timber members will be wrapped until installed and be stored off the ground with a secondary cover Wood stickers will be used between the layers of stacked elements Moisture Control a. Rothoblaas adhesive tape will be installed at all deck seams (CLT to CLT and CLT to plywood) during the course of installation. Tape to also be installed at penetrations in floor panels to prevent water transfer and staining. b. Concrete topping slabs will be placed deck by deck closely behind the timber erection. No concrete will

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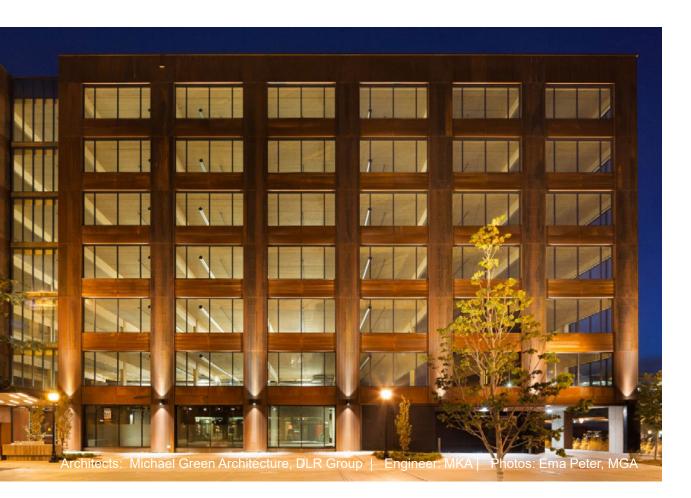
Framework: Portland, OR



- » 5-story speculative office
- » 25,000 sf
- » Developer: UrbanDevelopment + Partners
- » Completed: 2015
- » Both Framework & American Brush totaling 35,200 SF, were sold in February 2020 for \$502/SF at 100% occupancy.

source: The Registry PNW Real Estate: UD+P Sells Portland's Framework and American Brush Buildings, February 26, 2020

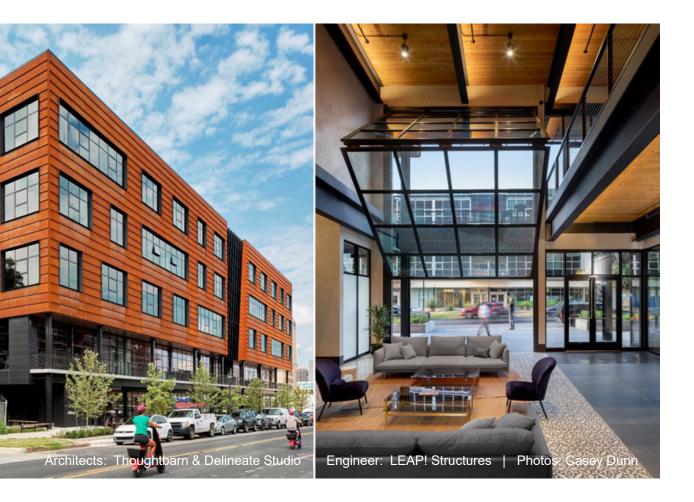
T3 Minneapolis, MN



- » 7-story speculative office
- » (6) floors Type IV over podium
- » 220,000 sf
- » Developer: Hines
- » Completed: November 2016
- » NLT panels & glulam frame
- » In May 2018, sold to LaSalle Investment Management at a 3.75 cap rate, well below the market cap rate of ~6 for top of market product at the time

source: CBRE's Weekly Take Podcast, Knock on Wood Why Timber is Safe | CBRE

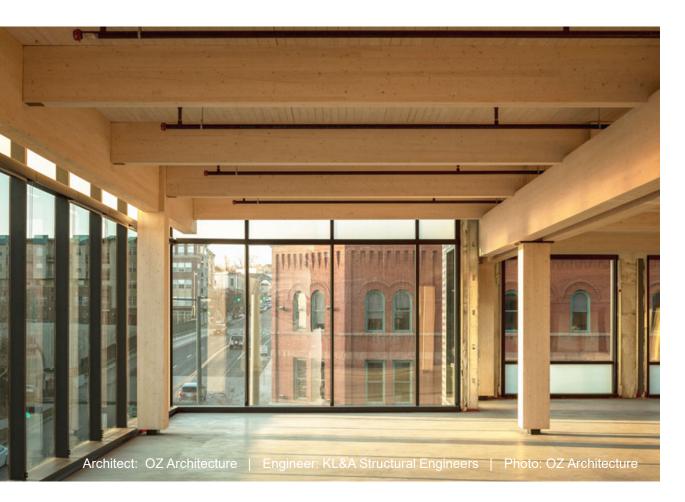
901 East 6th Street: East Austin, TX



- » 5-story speculative office
- » 129,000 sf
- » Developers: Endeavor
 Real Estate & Pegalo
 Partners
- » Completed: 2019
- » CLT & steel frame hybrid
- » Sold in 2019 to Clarion Partners
- » Local real estate experts believe it sold for record value in market

source: Austin Business Journal article

Platte Fifteen: Denver, CO



- » 5-story speculative office
- » 153,000 sf
- » Developer: Crescent Real Estate
- » Completed: 2019
- » Lionstone Investments was Limited Partner & bought out Crescent

Topics

- » Resources for Developers/ Owners
- » Forest to City, A Mass Timber Introduction
- » Sustainability & Forestry
- » Tall Wood
- » Construction Management
- » Insurance
- » Mass Timber Buildings Sold
- Business Case Studies

Mass Timber Business Case Studies



Mass Timber Value Creation Analysis

What's in a Business Case Study?

Development Overview

- Property information
- Product strategy
- Investment highlights

Qualitative Discussion

- Challenges
- Lessons learned
- Successes

Quantitative Overview

- Development timeline
- Costs
- Rents
- Lease-up





Comparative Return Analysis

	Market	Pro Forma	Realized
Yield on cost	6.25%	7.00%	7.35%
Cap rate	4.75%	4.50%	TBD
Value/rentable SF	\$550/ RSF	\$717/ RSF	TBD (\$800+/ RSF)
Leverage	65%	65%	N/A





Users:

• Finance-side

(investors, developers/owners, appraisers, lenders) seeking to "make informed decisions"

• Services-side

(architects, engineers, contractors) seeking to "influence decisions"

Government-side

(building code, policy or zoning) seeking to "regulate decisions"





Mass Timber Business Case Studies

Contributors

Contributing Developers/Owners & Investors



We are grateful to the developers, owners and investors who have publicly shared their stories and financial data in these case studies.

Mass Timber Business Case Studies: Value Creation Analysis





Adohi Hall: Project Team





Mass Timber Business Case Study

Adohi Hall, University of Arkansas

Development Overview

- Create a living-learning student community center competitive with off-campus housing
- Appeal to student identity/desires related to innovation and sustainability
- Demonstration project to help incentivize greater use of mass timber in state

Property Information	
Property timing	Completed 2019
Submarket	Fayetteville, AR
Construction Type	3B
Gross building area	202,491 SF
Residential area	154,554 SF
Program: Dorm Rooms	708 beds
Educational/Studio/Communal	22,360 SF
Mech/Accessory/Storage	16,093 SF

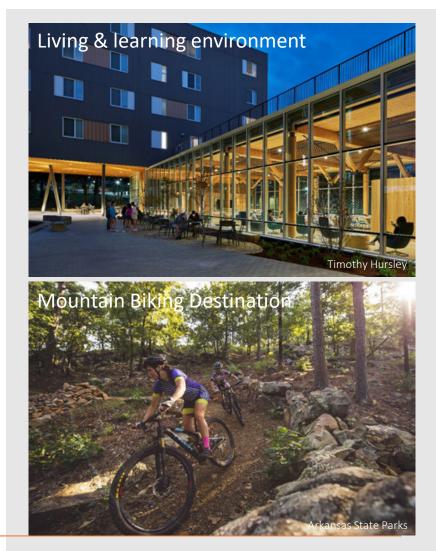


Mass Timber Business Case Study

Adohi Hall: Context & Trends

Fayetteville Market

- Located in the Ozark Plateau, with 600,000 person MSA, employment anchors include Walmart, JB Hunt, Tyson, and the University of Arkansas
- The university is a centerpiece to the city
- Northwest Arkansas is known as the mountain biking capital of the world with over 250 miles of trails



Mass Timber Business Case Study

Questions? Ask us anything.



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WOODWORKS

Survey



901 East Sixth, Thoughtbarn-Delineate Studio, Leap!Structures, photo Casey Dunn

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