



Position: **Regional Director - WA, N.ID, AK**
Description last updated: June 9, 2022
Supervisory Position: No
Position Reports To: Senior Director, Field Division West (SD/FDW)
Status: Full-Time
FLSA: Exempt
Location: Seattle, WA metro areas

PRIMARY PURPOSE OF THE POSITION:

The Regional Director is responsible for contacting and developing relationships with construction professionals, within an assigned region, to encourage and provide solutions for the use of wood in non-residential and multi-family buildings. This person serves as an educator and is the 'go to' resource for design professionals with questions about the use of wood in their projects.

ESSENTIAL JOB FUNCTIONS:

- Apply engineering, and codes and standards expertise to provide technical solutions to architects, engineers and others involved in the design of non-residential and multi-family wood buildings
- Provide insight and design guidance for building structures ranging from one to eighteen stories, including the development of wind, uplift, loads, live loads, diaphragm, and shear design
- Analyze structural design compliance and efficiency of client engineering projects
- Develop building layout schematics that meet load, seismic, and other considerations while maximizing efficient structure layout and construction
- Provide expertise to project architects and structural engineers regarding fire resistance design and building envelope enclosure systems
- Provide guidance and direction to project engineers for the design of the structural connections and components needed to comply with building requirements, life safety, and jurisdictional requirements
- Provide peer review of structural calculations and concepts correcting and modifying plans as needed
- Analyze wood structural systems to determine the best engineering approach; calculate loads as needed for the structure, occupants, and ancillary systems
- Determine integration of steel structure and concrete foundations for hybrid wood structures
- Engage with jurisdictions on the client's behalf to demonstrate the project's structural design compliance with respective building codes and local requirements
- Participate and/or lead project team meetings, especially with engineers and contractors, to ensure wide understanding of project design to allow for proper and efficient construction
- Present educational seminars for architects, engineers, code officials and others covering the benefits of using wood and showcasing wood building designs
- Contact design and construction professionals and offer wood-based solutions that meet their objectives
- Further develop the use of wood buildings in the regional market using traditional and consultative sales techniques—i.e., following leads, establishing contact, and building relationships

QUALIFICATIONS:

- Proficiency in building codes and standards for wood-frame construction and ability to provide information and solutions to design professionals have questions or issues related to specific projects
- Ability to proactively initiate contact with architects, engineers, contractors, and others involved in the design and construction of buildings
- Excellent oral and written communication skills to represent the industry and WoodWorks
- Ability to engage design and construction professionals in positive discussions regarding material selection
- Ability to take initiative and work independently without direct supervision
- Proficiency in MS Office
- Experience using Salesforce is a plus

EDUCATION AND EXPERIENCE:

Required:

- BS or MS in Civil, Structural, or Architectural Engineering
- Professional Engineer or Architecture License
- 5+ years architectural or structural design experience

Preferred:

- Project management experience (business development/marketing a plus)
- Wood design experience
- Mass Timber design experience
- IBC and local building codes, fire, design experience

TRAVEL REQUIREMENTS:

- Frequent regional travel for meetings (frequent day and occasional overnight)
- National travel of 4-8 trips annually (more during the first year for training and team development)

EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

WoodWorks and Wood Products Council are active Equal Employment Opportunity Employers, M/F/D/V. We welcome all people regardless of race, color, national origin, religion, age sex, disability, veteran status, or other category protected by law.

A job description is a general description of the function and major duties of a job. It may not specify all duties, tasks, and assignments associated with a job. It is not intended to limit or in any way modify the right of management to direct, assign, and control the work of employees in a unit. Accuracy, attention to detail, ability to work effectively in a team environment, and ability to work in an atmosphere of multiple projects and shifting priorities are requirements of all jobs at WoodWorks. Additional job-related qualifications may be specified for some openings. Job descriptions are subject to periodic review.